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Horticultural Products Review

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EXPORT SUMMARY

U.S. exports of horticultural products to offshore destinations (destinations other than Canada*) started off 1988 with a bang. January, 1988 exports were \$225.6 million, \$66.5 million more than in January, 1987. Exports for the first 4 months of fiscal year 1988 totaled \$1.03 billion, 17 percent greater than the total for the first four months of FY 1987. January, 1988 exports were led by increased sales of apples, grapefruit, onions, almonds, canned corn, dried prunes, and wine. Lower exports of grapes and walnuts acted to temper the comparative increase. Walnut exports are, however, still up for the season. The increased onion exports were due to large purchases by Japan. The increase in apple exports was due to larger shipments to Singapore, Taiwan, and Hong Kong. Overall exports to Japan remained strong in January, with the total for FY 1988 running 14 percent ahead of last fiscal year. Exports to the European Community fell off compared to January, 1987 and are now 16 percent below FY 1987 levels.

(* Canada is excluded because U.S. export data to Canadian destinations are not accurate. Many export shipments to Canada are not counted.)

For further information on items in this circular, contact the Horticultural and Tropical Products Division, (202) 447-6590. All measures not otherwise noted are metric. One kilogram (kg) = 2.2046 lbs., 1 metric ton = 2,204.62 lbs., 1 liter = 0.2642 gallon, 1 hectoliter = 26.42 gallons, 1 hectare (ha) = 2.471 acres.

UPDATE

UPDATE

General Developments

--Freezing temperatures at the end of February severely damaged fruit, nut, and vegetable crops in Spain. The freeze was centered in the provinces of Catalonia, Valencia, Murcia, and Andalusia. Hardest hit were almond orchards which, due to mild weather in January and early February, were in the midst of their bloom. Although damage to the upcoming almond crop is believed to be substantial, estimates by Spanish sources vary widely, and it should be noted that it is extremely early in the season to make a valid assessment. Vegetables--mainly artichokes, lettuce, potatoes, and broccoli--also suffered substantial damage valued at an estimated \$61 million. Losses to non-citrus fruit (peaches, nectarines, apricots, and plums) were less severe. The citrus industry was only marginally affected with the loss of 3,000 tons of lemons awaiting harvest and possible damage to the forthcoming Verna (summer) lemon crop. The orange growers in Valencia welcomed the cold weather as a natural thinning process of the heavy premature blossoming they were facing, a condition which usually results in small fruit sizes.

--The Government of Canada has released a study on the effects of the U.S.-Canada Free Trade Agreement (FTA) on Canadian agriculture. For horticultural products, the report found that the tariff reductions will have an adverse effect on the Canadian tender fruit and grape sectors, while other fruits will largely be unaffected. Canadian fresh vegetables and potatoes are expected to do well under the FTA, although the report suggested that regional differences could mean that producers in some parts of Canada may not thrive under the agreement. The report also suggested that processed vegetables could be vulnerable under the FTA due to greater efficiencies of scale in the United States.

--Authorities in Taiwan continue to require Coordinating Council for North American Affairs (CCNAA) verification of APHIS phytosanitary certificates, confirming country of origin, for apples, grapes, oranges, and grapefruit, the four main horticultural exports to Taiwan. CCNAA verification is no longer required for pears, citrus(?), quinces, walnuts, phoenix eye nuts, apricots, cranberries, gooseberries, whortleberries, pomegranates, blackberries, raspberries, medlars, and mangosteens.

--The following are additions and corrections to the new tariff schedule for Taiwan, enacted on February 8, 1988, and reported in the February issue of the Horticultural Products Review:

Tariff No.	Commodity	New Tariff Rate
08050410	Almond, Bitter	5%
08050420	Almond, Sweet	15%
08050500	Pistachio, Fresh	10%
20060500	Pistachio, Prepared	10%*
20069900	O. Nuts, Prepared	40%

* Correction from 40% level published in February.

Citrus and Products

--Fresh citrus exports from Spain will not suffer from this season's weather problems. Spain's citrus producing regions were subjected to torrential rains in November 1987, gales in January 1988, and freezing temperatures in February. The result, according to the U.S. Agricultural Counselor in Madrid, are declines of 4 percent, 10 percent and 0.5 percent, respectively, for this season's orange, tangerine, and lemon crops. The decreased supplies are affecting mostly domestic fresh consumption and the processing industry. The 1987/88 export forecast for oranges has been lowered only 20,000 metric tons to 1.01 million tons. Exports of clementines, satsumas, and other tangerine type fruit should reach 775,000 tons, up 23 percent from the previous USDA forecast. Lemon exports are forecast at 325,000 tons, up 40,000 tons from earlier expectations.

Fresh Non-citrus

--Kiwifruit was damaged by high winds and rain from Cyclone Bola which hit New Zealand in early March, 1988. The area most seriously hit by the cyclone was Poverty Bay. Storm damage in the Bay of Plenty area, where about 80 percent of New Zealand's kiwifruit is located, was not as serious. No kiwifruit had been harvested at the time of the storm. In the areas affected, high winds and rain caused rubbing and bruising of kiwifruit which is likely to affect appearance and subsequent marketability of the fruit. Small areas of apple orchards and wine grape vineyards also were affected by the storm.

Dried Fruit & Treenuts

--French prune output is forecast to grow from 39,000 metric tons in 1986 to 46,000 tons in 1992. Exports will rise from 10,000 to 15,000 tons over the same 6-year period. These predictions were made by officials of SOPEXA, the French Prune Marketing Assistance Board, at the French prune growers' annual meeting, held in late January. The rapid expansion in production may be occurring because growers substantially benefit from THE EC subsidy scheme.

--The 1987/88 Tunisian date harvest has declined to 56,000 tons from 65,000 tons in 1986/87. However, new crop quality may be up because ripening occurred during dry weather. Intensive government investment in irrigation systems in recent years has boosted the country's date area from 18,000 hectares in 1981 to 20,000 hectares in 1986. A majority of the country's new plantings are of the high yielding Deglet Nour variety similar to those grown in the United States. While Tunisia's main date export markets are in France, Italy and Spain, the date trade association (GID) has promoted sales to "new" markets with the help of Government of Tunisia FOPRODEX trade promotion funds which can be used to cover 50 percent of shipping costs to these markets.

--Turkey has instituted a \$1,000 per metric ton surcharge on almond imports. In 1987 the United States exported \$344,000 of almonds to Turkey--60 percent of U.S. horticultural exports to Turkey. Turkey also has placed import surcharges on most other fruits, vegetables, and tree nuts.

UPDATE

--The Government of Kenya is promoting the expansion of Cashew production. The government provided 5,000 new trees to farmers free of charge in 1987 and increased the grower price for cashews 22 percent. Cashew production in Kenya, has grown from 6,041 metric tons, shelled weight, in 1983/84 (July-June) to 8,499 tons in 1986/87. Output for 1987/88 is to reach 10,000 tons, although unusually heavy rains in August and September 1987 interrupted the bloom, postponing the peak harvest from December to late January. The Government of Kenya hopes to expand cashew output to 15,000 tons by the early 1990's.

The United States, the world's largest cashew market, imported 205 tons of cashews from Kenya in 1987 down from 609 tons in 1986. Total U.S. cashew imports fell from 45,152 tons in 1986 to 42,762 tons in 1987, yet the value increased by \$14 million to \$265 million during the same period. The bulk of U.S. cashew imports come from Brazil and India.

Other Processed Fruit

--Effective March 15, 1988, the European Community eliminated the 3 percent ad valorem import duty on Spanish table olives. This action is almost 5 years ahead of the duty elimination schedule under the transition arrangements of Spain's treaty of accession with the EC.

--Spanish table olive exports in 1987 were up 47 percent over a year earlier to a record 141,118 tons. Large supplies, competitive market prices, and increased demand from major import markets contributed to the record exports. The United States continued as the largest export market for Spanish olives, taking 56,967 tons, followed by Italy, 22,417 tons; Brazil, 11,819 tons; France, 9,096 tons; Saudi Arabia, 6,688 tons; and Canada, 6,513 tons.

Spanish table olive production in 1987, at 230,000 tons, was off 3 percent from 1986, but was still the third largest crop on record, with about 75 percent of the harvest being of exportable quality. Growers received an average price of 50 pesetas per kilogram in 1987 for good quality table olives, down from 55 pesetas a year earlier, and well below the 100 pesetas per kilogram paid farmers in 1985. (\$1.00=114 pesetas in Mid-March 1988)

Nursery Products

--The United States imported \$244 million of fresh cut flowers in 1987. Although imports continue to increase, the rate of growth recorded in import value of cut flowers declined from 6 percent in 1986 to 4 percent in 1987. Nonetheless, the value of imports in 1987 was significantly higher than the \$163 million recorded in 1983. Combined roses, carnations, and chrysanthemums accounted for 62 percent of the import value in 1987. In quantity terms, carnations (standard and miniature) alone accounted for 40 percent of the 2.8 billion blooms imported in 1987. In 1986 imports accounted for 36 percent of U.S. sales of roses, 70 percent of standard carnations, and 65 percent of chrysanthemums (including pompons).

--The Polish Government is undertaking a major campaign to import a million fruit trees over the next several years. This provides a market opportunity for U.S. exporters of nursery and tree stock as hard currency foreign exchange is being made available for the imports. The purchases are being made to replace fruit trees damaged during the winter of 1987 when 20 percent of the apple trees, 45 percent of the pear and sweet cherry trees, 50 percent of the plum and walnut trees, and 11 percent of the sour cherry trees were destroyed.

The companies importing rootstock into Poland are: Rolimpex, Foreign Trade Enterprise, Chalubinskiego 8, 00-613 Warsaw, telex 814341 ROLX PL; Interpegro, Foreign Trade Co. Ltd., Brechta 3, 03-472 Warsaw, telex 815764 IPGR PL; Catholic Relief Service (CRS), AL. 1 ARMII WP 12, 00-582 Warsaw.

Wine, Beer, and Hops

--The number of licensed importers importing wine into South Korea has been reduced from 12 to eight in 1988. Seventy-five percent of Korea's 1988 wine quota has been equally distributed among these eight importers. Each has a quota of 87,700 liters, leaving a 350,800 liter reserve which is due to be allocated among the same importers. U.S. grape wine exports to Korea rose from \$20,000 in 1986 to \$388,000 in 1987.

--The Federal Republic of Germany's 1987 wine grape must production dropped 11 percent compared to the previous 6 year average due to unfavorable summer and autumn weather. The overall quality of grapes harvested in 1987 was average. In spite of surplus production in the EC and a mandatory EC distillation program, Germany's area planted to vineyards continues to grow.

GERMANY: GRAPE MUST PRODUCTION AND VINEYARD AREA

ITEM	TYPE	1980	1985	1986	1987
PRODUCTION (1,000 HL)	Table Wine	143	7	475	173
	Quality Wine	617	264	1,165	976
	"Kabinett" Quality <u>1</u> /	4,059	5,130	8,424	7,794
	TOTAL	4,819	5,402	10,062	8,942
AREA PLANTED (Hectares)	White Wine	79,128	80,997	80,914	80,956
	Red Wine	10,357	12,023	12,145	12,320
	TOTAL	89,485	93,020	93,059	93,276

1/ Highest quality.

SOURCE: German Trade Statistics

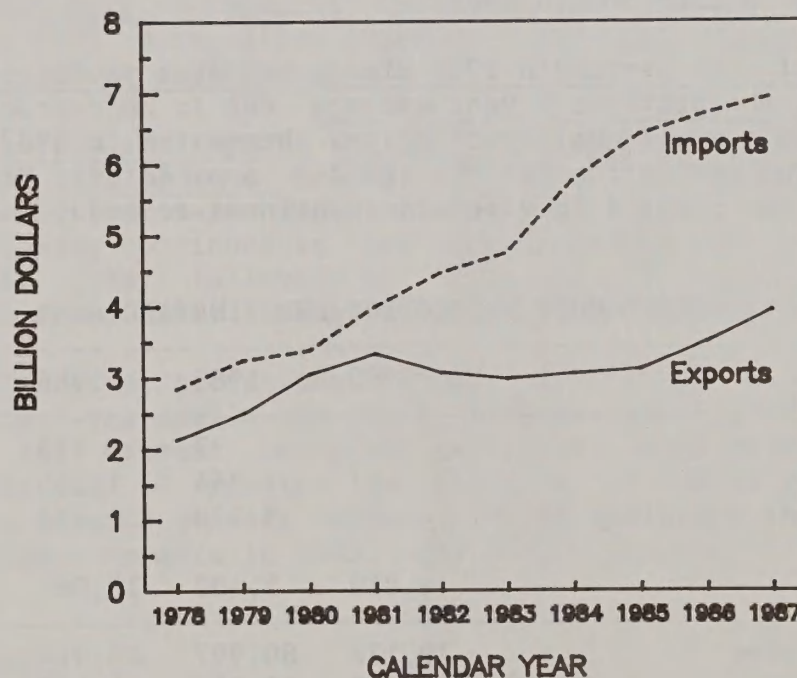
HORTICULTURAL IMPORTS

SLOWER GROWTH IN HORTICULTURAL IMPORTS

The value of U.S. horticultural product imports, including wine and beer, increased 3.5 percent from 1986 to 1987 for a total of \$6.9 billion. Excluding wine and beer, the value increased only 3 percent to \$4.2 billion. The increase in value was caused by the weaker dollar which pushed up import prices as the volume of imports was flat or up only slightly for some commodities. Higher prices made imports less competitive (especially those from countries where the dollar depreciated the most--the European Community in particular). The volume of canned fruit imports, for instance, declined 18 percent, while the value decreased only 7 percent. The overall volume of fruit juices, canned vegetables, tree nuts, and nursery products also declined.

U.S. horticultural exports, on the other hand, increased 12.8 percent to \$3.9 billion in 1987. Thus, the negative trade balance in horticultural products has narrowed over the past 2 years.

U.S. TRADE IN HORTICULTURAL PRODUCTS



SOURCE: U.S. Department of Commerce, Bureau of the Census

The effect of the weaker U.S. dollar is clearly illustrated by grape wine imports from the European Community. Over 95 percent of U.S. grape wine imports (by value) came from the EC in 1987. Total value of all grape wine imports decreased 5 percent from 1986 to 1987, but the volume decreased 19 percent. The higher price of imported wine enhanced the competitive situation of domestically produced wine (domestic wine consumption increased in 1987).

Countries that trade in U.S. dollars (most Latin American countries) were affected less by the weaker dollar and, consequently, continued their strong

HORTICULTURAL IMPORTS

showing in the U.S. market. Colombia, Chile, and the CBI beneficiary countries all achieved significant increases in export value to the United States. Value of imports from Mexico did not increase dramatically due in large part to low prices for tomatoes. U.S. imports of Mexican tomatoes fell from \$328 million in 1986 to \$160 million in 1987. Pepper values also plummeted.

U.S. IMPORTS OF HORTICULTURAL PRODUCTS BY COUNTRY OF ORIGIN, INCLUDING ALCOHOLIC BEVERAGES, CALENDAR YEARS (Millions of Dollars)

ORIGIN	1983	1984	1985	1986	1987	86-87 % change
EC-12	1,633	1,897	2,058	2,245	2,188	-2.53
Mexico	674	700	786	1,007	1,028	2.06
CBI	457	493	571	582	667	14.54
Brazil	362	663	809	526	539	2.47
Canada	296	339	349	386	429	11.29
Colombia	208	256	240	262	298	13.46
Chile	114	142	200	218	275	26.20
Ecuador	100	131	185	195	171	-12.52
India	77	10	105	138	160	16.20
Hong Kong & PRC	92	116	117	127	144	13.22
Taiwan	119	148	141	147	144	-2.17
Philippines	118	137	163	133	135	1.57
Thailand	65	78	89	116	115	-1.07
Other	437	661	601	624	649	3.92
TOTAL	4,752	5,772	6,413	6,707	6,941	3.49

U.S. IMPORTS OF HORTICULTURAL COMMODITIES INCLUDING ALCOHOLIC BEVERAGES BY COUNTRY OF ORIGIN, WITH MOST IMPORTANT COMMODITY FOR 1987 (Millions of Dollars)

ORIGIN	TOTAL IMPORT VALUE	IMPORTANT COMMODITIES	VALUE OF IMPORTANT COMMODITIES	% OF TOTAL IMPORT VALUE
EC-12	2,188	Wine and beer	1,439	66
Mexico	1,028	Fresh vegetables	430	42
CBI	667	Bananas	468	70
Brazil	539	FCOJ	407	75
Canada	429	Beer	154	36
Colombia	298	Cut flowers	138	46
Chile	275	Fresh fruit	239	87
Ecuador	171	Bananas	159	93
India	160	Cashews	150	94
Hong Kong & PRC	144	Canned mushrooms	61	42
Taiwan	144	Veg., prep/pres	85	59
Philippines	135	Canned pineapple	67	49
Thailand	115	Canned pineapple	63	55

SOURCE: U.S. Department of Commerce, Bureau of the Census

HORTICULTURAL IMPORTS

U.S. IMPORTS OF HORTICULTURAL PRODUCTS, CALENDAR YEARS (Millions of Dollars)

Commodity	1983	1984	1985	1986	1987	86-87 % change
Fruit, fresh	881	990	1,188	1,233	1,401	14
Bananas	568	627	722	717	772	8
Grapes	104	112	169	163	211	29
Apples	44	55	63	70	62	-11
Mangoes	23	22	23	29	31	7
Plantains	23	24	26	26	30	15
Citrus	11	18	26	24	27	13
Melons	46	56	57	69	91	32
Pineapple	10	11	11	19	24	26
Kiwifruit	8	10	11	16	25	56
Fruit, Prep/preserved	263	324	369	388	386	-1
Pineapples	119	127	154	159	154	-3
Olives	76	85	86	106	111	5
Mandarins	34	40	37	40	48	20
Peaches	2	20	18	10	12	20
Fruit, Dried	37	40	43	31	35	13
Apricots	11	15	12	13	15	15
Dates	13	15	17	4	5	25
Fruit, Frozen	25	27	27	36	44	22
Strawberries	17	17	16	18	26	44
Fruit Juices	455	808	917	726	731	1
FCOJ	294	596	695	413	454	10
Apple	112	122	137	195	183	-6
Pineapple	21	28	44	49	42	-14
Fruit, Misc. Prods	31	37	44	51	54	7
Vegetables, Fresh	522	532	575	727	587	-19
Tomatoes	229	175	173	335	167	-50
Peppers	49	85	99	80	66	-18
Cucumbers	54	46	83	65	64	-2
Onions	25	39	41	43	64	49
Potatoes	22	28	27	23	38	65
Squash	27	24	23	21	38	81
Carrots	14	15	14	14	10	-29
Vegetables, Frozen	47	70	80	96	126	31
Broccoli	11	21	26	34	50	47
Potatoes	5	10	13	16	20	25
Cauliflower	7	10	12	12	15	25

HORTICULTURAL IMPORTS

U.S. IMPORTS OF HORTICULTURAL PRODUCTS, CALENDAR YEARS (Millions of Dollars)

(Continued)

Commodity	1983	1984	1985	1986	1987	86-87 % change
Vegetables, Prep/Pres.	315	411	375	377	401	6
Mushrooms	103	165	141	126	130	3
Tomato products	98	103	78	78	70	-10
Waterchestnuts	18	18	24	27	27	0
Bamboo shoots	14	14	17	22	31	41
Artichokes	15	21	18	20	25	25
Vegetables, Dried/dehyd	56	68	74	82	86	5
Mushrooms	16	18	16	18	20	11
Tree Nuts	250	323	373	373	383	3
Cashews	151	176	206	242	252	4
Coconuts, incl. desic.	44	55	64	36	47	31
Pistachios	13	42	37	19	4	-79
Brazil nuts	17	14	15	11	15	36
Filberts	6	9	10	6	8	33
SUBTOTAL, Fresh and Processed Fruits, Vegetables, and Treenuts:	2,882	3,631	4,065	4,120	4,234	2.7
Hops and Products	32	34	47	39	34	-13
Nursery Products	81	106	116	134	142	6
Cut Flowers	156	203	209	224	233	4
Alcoholic Beverages	1,370	1,532	1,643	1,834	1,900	4
Grape Wine	838	939	991	1009	958	-5
Beer	515	577	633	791	882	11
Ferments and yeasts	98	108	112	121	134	11
Miscellaneous Products	134	158	218	234	263	12
TOTAL*	4,753	5,772	6,410	6,706	6,940	3.5

* Totals may not sum exactly due to rounding.

SOURCE: U.S. Department of Commerce, Bureau of Census

HONG KONG

HONG KONG: NEW OPPORTUNITIES FOR U.S. WINE

Introduction

Hong Kong, an important market for many American foods and farm products, offers opportunities for U.S. wine exporters. The Chinese in Hong Kong have traditionally consumed rice and herbal wines; however, the British and other westerners introduced grape wines long ago. There has been an increase in consumption of grape wines due to several factors. There is an increasing number of expatriates living in Hong Kong, as well as a large number of young people who have pursued their university studies abroad. These segments of the population have brought their wine-consumption patterns to Hong Kong. In addition, the Chinese traditions of conducting business and family gatherings in restaurants presents a natural environment for serving wine. There are approximately 3,450 Chinese restaurants, 2,100 non-Chinese restaurants, and 56 hotels serving almost 4 million tourists, as well as many of Hong Kong's inhabitants.

Consumer Preferences

Hong Kong's Chinese spend up to 50 percent of their food budget in restaurants and hotels. However, wine is not often consumed with Chinese food. Hong Kong's people have a cultural appreciation for expensive and prestigious food and drink, a bonus to quality wine marketers. Light, slightly dry, or fruity wines such as Chardonnay, Cabernet, Riesling, or Chenin Blanc are very popular. Wine coolers from California and New York, as well as from Australia, are popular with young people, and are readily available in supermarkets and convenience stores. Table wine, 14 percent alcohol content or under, is preferred over fortified wines in Hong Kong. White wine is consumed 60-70 percent of the time by the Chinese due to the climate and diet; however, burgundy and rose wines also are becoming popular in Hong Kong. Cognac, the most popular of the spirit drinks, is traditionally drunk on happy occasions, in spite of high import tariffs.

The most attractive price range for inexperienced wine drinkers is HK\$85 to HK\$100 per bottle. This was confirmed by large and small importers who sell the majority of their wine in the HK\$60 to HK\$150 price range (HK\$7.80 = US\$1.00). However, many Chinese associate expensive wine with prestige, and therefore are willing to pay much more for wine. These affluent consumers generally perceive French wines as having better quality and offering more prestige than wine from other countries.

Wine packaging and labeling affects consumer purchases. Carafes are popular in retail outlets and small size bottles sell well in convenience stores. Cardboard casks (2-5 liters with a plastic lining) of Australian wines have been well received, especially in the summer and over the Christmas holidays. Retailers have found that labels carrying simple names are preferred by local consumers who have little background on wines.

Market Structure

Importers: Hong Kong hosts several large food and beverage importers who handle wine, however, they do not all carry U.S. wines. One of the largest importers of U.S. wines carries 10 premium varietals, as well as common table wine. This importer sells 90 percent of its U.S. wines to hotels and restaurants, with the remainder to supermarkets. Of the total wine imported by this firm, 75 percent went to hotels and restaurants.

U.S. brokers working on behalf of U.S. wineries have begun to import wine into Hong Kong, creating more competition for European importers. There has been some opposition to this by the established importers who feel that the new brokers may upset the market if they are not able to guarantee a continued supply. Also, these brokers may not have as high a margin as importers and may be able to offer more competitive prices.

Several small importers promoting U.S. wines have faced difficulties getting their wine sold in international hotels, since this market is dominated by European suppliers. Some of the new entrants promoting U.S. wine are vying for a portion of this lucrative market. Most of the small importers are currently selling to supermarkets, convenience stores, and social clubs. Some small importers of U.S. wine also have difficulties in obtaining credit from the wineries they represent. It has been suggested that French wineries offer easier credit terms for small importers. The up-front costs incurred when short-term credit is not extended may act as a limiting factor for small firms importing U.S. wine.

Retailers: Hong Kong has two major, modern supermarket chains, several gourmet food markets, two convenience food chains, and several wine and gourmet food outlets owned by the largest food and beverage importers. Almost all of the gourmet outlets carry U.S. wines; however, the selection in each store is dependent upon the location of the outlet, with local incomes determining the quantity and quality supplied. The selection of wines offered by a retailer depends upon the brands that their principal supplier offers. Sometimes a retailer's selection is expanded if special arrangements have been made for multiple suppliers. However, a retailer working through one particular importer/supplier may only have access to one or two U.S. labels.

An importer seeking to sell in a particular retail outlet must offer a package of promotional materials including point-of-purchase promotion materials, wine samples for tastings, and representatives to host tastings. In addition, exorbitant fees are charged for shelf space and for permission to hold wine tastings. Retailers expect financing up-front from the importer to cover wine promotions. Supermarkets generally set a 20 percent mark-up on wine.

The range of foreign wines promoted by Hong Kong's hotels is determined by their clientele and by their choice of supplier. Hotels customarily receive financing from the winery or from the importer for promotional purposes. Hotels and restaurants have an 80 to 120 percent mark-up on imported wine. U.S. wines served in one of the most prestigious Hong Kong hotels ranged from HK\$135 to HK\$1,100, with many wines in the HK\$200-400 price range. These prices were comparable to wines from Australia and France. However, several French wines on the list were priced considerably higher. Wine available from Italy was less expensive.

HONG KONG

Performance of U.S. Wines in Hong Kong

Wine is not produced in Hong Kong since there is neither grape production nor available bottling or blending facilities. Space limitations and a uniform tariff charged on bulk and bottled wines have created no incentives for a blending-bottling industry to develop.

Hong Kong's imports of all grape wines rose 163 percent from 1982 to 1987 to \$23 million, with the United States taking 7.5 percent of the volume and a very small percent of the value. The low value of U.S. wine in Hong Kong reflects the large percent of still, blended wines which are imported. The U.S. share of the volume over this 6-year period has remained stable. In 1986, Hong Kong began to import small amounts of sparkling wine, port, and sherry from the United States, after previous years of no imports. In addition, Hong Kong's champagne imports from the United States increased over 200 percent from 1985 to 1987 due in part to high prices for French champagne. So far, the import of higher valued U.S. wines has not significantly improved the U.S. share of the total value of Hong Kong's imports. However, Hong Kong offers additional potential for U.S. wines because of entrepot trade. An increasing amount of wines are being re-exported into China and to other Pacific Rim countries.

The Wine Institute of California, through the FAS Targeted Export Assistance program, has sponsored advertising and promotion in Hong Kong since FY 1986. Promotional activities have included representation in U.S. food fairs in department stores and supermarkets, wine tastings, advertising in newspapers, special publicity and samples of U.S. wine for wine journalists, and wine promotions in selected restaurants and hotels.

Major Suppliers

France has long held most of the Hong Kong wine market, with 57 percent of the total in 1987. Still wine comprises the majority of French wine exports to Hong Kong. In addition, France supplies almost 85 percent of Hong Kong's total champagne imports.

Imports from Spain and Portugal have grown over the last 6 years, holding 6 percent of the total market in 1987. These two countries supply all types of wine. Germany contributes moderate quantities of sparkling and still wine. Small amounts of wine from Italy, and re-exports from the Netherlands and Belgium/Luxemburg are also available.

Australia has held 9 to 14 percent of the Hong Kong market in the last 6 years. Although Australia exports all types of wine to this market, it is most well known for its low priced, blended wines, as seen in the low unit values of Australian imports. Australia's market share fell to 11 percent in 1987, while the U.S. picked up the slack. A more aggressive marketing campaign and perceived quality problems for Australian wine led to the improved performance of U.S. wine in Hong Kong.

South Africa has emerged a supplier, beginning with sherry in 1983, and exporting 17 percent of the total of Hong Kong's port in 1987.

HONG KONG: WINE IMPORTS
(Volume in liters, Value in HK\$1,000)
CY 1987, HK\$7.80=US\$1.00

ORIGIN	CHAMPAGNE		ORIGIN	SPARKLING WINE		ORIGIN	PORT WINE	
	VOLUME	VALUE		VOLUME	VALUE		VOLUME	VALUE
FRANCE	313,781	36,119	GERMANY	64,025	2,856	PORTUGAL	45,018	2,131
U.S.	16,274	632	SPAIN	15,930	312	S.AFRICA	19,350	253
NETHERLAN	14,206	1,829	AUSTRALIA	8,757	412	UK	15,698	1,594
AUSTRALIA	11,029	335	FRANCE	5,971	168	AUSTRALIA	13,282	109
SPAIN	6,299	112	U.S.	3,682	112	U.S.	-	-
OTHER	13,348	1,535	OTHER	5,256	124	OTHER 1/	23,560	617
TOTAL	374,937	40,562	TOTAL	103,621	3,984	TOTAL	116,908	4,704

ORIGIN	SHERRY		ORIGIN	STILL WINE NES		TYPE	1987 TOTAL	
	VOLUME	VALUE		VOLUME	VALUE		VOLUME	VALUE
SPAIN	19,368	531	FRANCE	2,260,551	91,282	CHAMPAGNE	374,937	40,562
UK	7,265	255	AUSTRALIA	478,551	6,658	SPARKLING	103,621	3,984
S.AFRICA	7,200	78	U.S.	322,413	7,823	PORT	116,908	4,704
BEL/LUX	3,285	85	PORTUGAL	167,349	1,643	SHERRY	38,273	981
U.S.	-	-	GERMANY	159,284	3,978	STILL WINE	3,935,066	133,004
OTHER 1/	1,155	32	CHINA	156,220	2,739			
			ITALY	155,341	3,719	TOTAL	4,568,805	183,235
TOTAL	38,273	981	OTHER	235,357	15,162			
			TOTAL	3,935,066	133,004			

1/ Includes small amount from the U.S.

SOURCE: Hong Kong Trade Statistics

Trade Barriers

Import tariffs add 20 percent onto the C.I.F. value of the wine, plus specific duties of US\$2.18 per liter on still wine less than 15 percent alcohol, \$2.56 on still wine greater than 15 percent, and \$3.85 on champagne and sparkling wine. There are no other import restraints but the high tariffs turn a moderately priced U.S. wine into an expensive one. The tariffs, which became effective in late February 1987, are up 11-13 percent compared to those prior to this date. Although local consumption patterns have moved from higher alcoholic content drinks such as brandy to lighter, lower alcohol drinks, lower tariffs on beer have provided stiff competition for the wine industry.

The structure of Hong Kong's wine import and distribution system has long favored European wines. Many established European importers do not trust U.S. brokers becoming involved with wine importing, and these same importers have not significantly increased their imports of U.S. wines over the years.

Imported wines may be advertised in many ways; however, wine promotion in supermarkets and hotels and on television and radio is very costly. Importers must pay high fees for shelf space in supermarkets. These fees are especially high for introducing new products.

HONG KONG

There is a lack of awareness of U.S. wines, and an attraction toward European wines which are perceived as offering more prestige to the consumer. Increasing U.S. market share will require a major educational program to convince consumers of the attributes of and the status associated with U.S. wine. In addition to the consumer, there is a need to educate the trade to stock, describe, and serve U.S. wine.

Future Growth

Hong Kong's wine imports are expected to continue to grow with the steady supply of expatriates and tourists living in and visiting the territory. The appearance of U.S. wines on prestigious hotel wine lists, and in major retail outlets serving predominantly Chinese consumers, has spurred the sales of U.S. wine in Hong Kong. However, few wine marketers have been able to break into the lucrative Chinese restaurant business. This outlet offers an untapped opportunity and a further challenge for those who promote U.S. wine in Hong Kong.

Re-exports of wine from Hong Kong to China have risen steadily since 1982, more than doubling between 1984 and 1985, and continued to rise in 1986 to 261,388 liters valued at HK\$9.5 million (US\$1.2 million). More than 50 percent of Hong Kong's total wine exports went to China in 1986, up from only 8 percent in 1982. Wine drinkers in China seem particularly interested in still table wines, port, and champagne.

There are currently 15 first-class hotels in China catering to an increasing tourist trade attributed to China's new open door policy. China offers a great potential growth market for U.S. wines through entrepot trade or through direct exports. The wine selection in an international hotel in Guangzhou, the nearest large city to Hong Kong, currently includes U.S. wine and wine coolers, indicating interest for U.S. wine in China.

Leslie Berger (202)382-8899

HONG KONG: WINE TRADE (Volume in 1,000 Liters)

	IMPORTS	MARKET SHARE				EXPORTS	MKT SHARE
	TOTAL	U.S	FR	AUST	:	TOTAL	CHINA
1982	3,669	5.02%	48%	12%	:	264	8%
1983	3,507	5.07%	48%	12%	:	309	21%
1984	3,724	6.91%	53%	9%	:	304	34%
1985	3,970	5.76%	55%	11%	:	486	46%
1986	4,146	5.74%	54%	14%	:	508	51%
1987	4,569	7.49%	57%	11%	:	N/A	N/A

SOURCE: Hong Kong Trade Statistics

U.S. WINE TRADE

U.S. wine exports rose 64 percent in volume and 75 percent in value to \$60.8 million in 1987 as compared to the previous year. The depreciation of the dollar against currencies in Europe and in Japan and the Targeted Export Assistance program for wine contributed to this increase. Countries showing the largest increases include Japan, Taiwan, and the United Kingdom. Still wine with less than 14 percent alcohol comprised 77 percent of all U.S. wine exports. U.S. exports in 1987 were equal to 12 percent of the volume of U.S. imports, up from 7 percent in 1986.

The volume of total U.S. wine imports dropped 12 percent while the value remained relatively stable at \$1.0 billion in 1987. The higher unit prices have made imports less competitive, especially those from countries where the dollar has most depreciated, such as the EC. Over 95 percent of U.S. wine imports (by value) came from the EC in 1987. The current exchange rates have boosted the demand for domestically produced wines.

FAS has allocated \$3 million in TEA funds to the Wine Institute for promotion of U.S. wine in fiscal year 1988. The majority of the promotional work will be done in the Pacific Rim countries and the United Kingdom.

UNITED STATES WINE TRADE, 1985-87

Item	1985		1986		1987	
	1,000	1,000	1,000	1,000	1,000	1,000
	Liters	Dollars	Liters	Dollars	Liters	Dollars
Imports:						
Champagne	59,642	256,528	55,216	283,379	52,506	310,662
Grape Wine 1/	422,615	681,896	317,354	670,439	248,109	589,837
Prune Wine	61	31	8	16	6	19
Rice Wine or Sake	3,508	6,415	3,151	6,575	3,227	7,248
Marsala	635	1,134	736	1,379	775	1,656
Sherry	7,186	23,002	6,941	24,444	5,981	22,526
Other Fort. Wine 2/	1,894	9,844	1,871	11,976	2,069	15,483
Vermouth	11,656	18,557	10,210	17,328	9,626	18,163
Other 3/	10,511	12,736	20,537	26,253	42,212	51,280
Total	517,708	1,010,143	416,024	1,041,789	364,511	1,016,880
Exports:						
Still Wine 1/	17,481	19,841	20,662	27,173	34,549	47,534
Other Grape Wine 4/	3,832	4,719	4,998	5,935	7,394	9,584
Other 5/	2,524	3,054	1,798	1,746	2,997	3,664
Total	23,837	27,614	27,458	34,844	44,940	60,782

1/ 14 percent or less alcohol. 2/ Greater than 14 percent alcohol. (TSUS 1673700)

3/ Other fermented alcohol beverages (TSUS 1675000, 1675050, 1675005, 1675025)

4/ Includes sparkling and fortified wines. 5/ Includes wine coolers.

SOURCE: U.S. Department of Commerce

March 1988

Horticultural & Tropical Products Division, FAS/USDA

WINE

GRAPE WINES: U.S. EXPORTS 1/
(MARKETING YEAR BEGINNING IN JANUARY)
(QUANTITY IN 1,000 GALLONS, VALUE IN \$1,000)

REGION/COUNTRY	QUANTITY			VALUE		
	1985	1986	1987	1985	1986	1987
WORLD TOTAL	21,316	25,661	41,942	24,560	33,108	57,117
CANADA	9,414	9,448	12,397	655	7,017	10,852
EC-TWELVE	4,637	5,966	11,337	6,889	8,892	17,428
UNITED KINGDOM	3,017	3,642	7,029	41,171	4,925	10,600
BELGIUM LUXEMBOURG	519	867	1,344	918	1,358	1,946
DENMARK	269	496	1,067	327	620	1,474
GERMANY, FED. REP.	382	473	674	675	1,027	1,202
FRANCE	235	261	337	444	541	980
NETHERLANDS	204	178	379	329	310	627
ITALY	4	15	439	8	31	538
IRELAND	4	30	15	14	64	41
OTHER WEST EUROPE	363	628	2,551	694	1,507	3,597
SWITZERLAND	204	261	1,143	386	641	1,853
SWEDEN	117	276	1,261	198	658	1,491
ICELAND	26	42	68	51	77	124
NORWAY	8	34	49	37	56	68
FINLAND	8	11	19	23	64	42
EAST ASIA & PACIF	3,040	4,982	11,186	4,776	8,808	18,578
JAPAN	2,124	3,831	7,113	3,214	6,622	12,314
CHINA (TAIWAN)	61	117	2,040	162	273	3,284
HONG KONG	257	405	556	460	750	1,027
PHILIPPINES	61	155	575	106	193	694
KOREA, REPUBLIC OF	11	8	299	34	20	388
SINGAPORE	83	261	193	157	498	272
MALAYSIA	182	34	125	246	64	157
AUSTRALIA	64	34	61	99	85	128
FR PACIFIC ISLANDS	42	19	83	41	71	109
THAILAND	79	64	72	123	107	100
INDONESIA	8	8	45	11	14	65
NEW ZEALAND	26	15	19	57	30	28
MID. EAST & N. AFR.	26	15	42	49	38	62
ISRAEL	4	8	34	5	25	55
LAT. AMER., EX CARR.	689	810	1,113	1,019	1,037	1,595
MEXICO	87	163	386	142	130	455
PANAMA	174	299	242	270	424	448
ECUADOR	19	30	114	24	45	138
COLOMBIA	64	95	79	98	119	116
GUATEMALA	45	57	83	53	52	112
BELIZE	42	45	45	72	83	74
VENEZUELA	129	42	45	193	66	64
BRAZIL	11	19	30	21	26	56
BERMUDA & CARIBB	3,017	3,729	3,184	4,366	5,647	4,772
NETHL. ANTILLES	594	791	613	1,004	1,298	1,012
LW & WW ISLANDS	628	723	617	1,019	1,264	983
BAHAMAS	750	852	617	878	1,045	786
BERMUDA	254	288	386	389	504	719
CAYMAN ISLANDS	68	140	231	122	231	374
BARBADOS	102	151	151	174	257	242
HAITI	288	114	235	275	152	213
JAMAICA	159	163	159	241	263	202
DOMINICAN REPUBLIC	64	416	121	88	475	152
TURKS ISLANDS	15	53	26	25	99	50
TRINIDAD TOBAGO	98	26	26	150	49	32
OTHER	121	83	140	211	163	233
NIGERIA	0	0	49	0	0	62
SRI LANKA	19	19	30	27	32	60
NAMBIA	34	19	0	55	28	0

1/ Includes still, sparkling, and fortified wines. Excludes other fermented alcoholic beverages (wine coolers).

SOURCE: U.S. Dept. of Commerce, Bureau of Census.

GRAPE STILL WINE: U.S. IMPORTS ^{1/}
(MARKETING YEAR BEGINNING IN JANUARY)
(QUANTITY IN 1,000 LITERS, VALUE IN \$1,000)

WINE

REGION/COUNTRY	QUANTITY			VALUE		
	1985	1986	1987	1985	1986	1987
WORLD TOTAL.....	422,615	317,354	248,109	681,896	670,439	589,837
CANADA.....	146	125	51	216	167	56
MEXICO.....	210	40	27	242	53	103
CBI BENEFICIARIES..	162	123	14	292	267	28
LW & WW ISLANDS...	141	51	5	253	80	11
PANAMA.....	.	42	.	.	125	.
S. AMER. & NON-CBI	2,739	3,026	2,896	4,016	4,561	5,287
CHILE.....	1,615	1,838	1,980	2,576	3,024	3,926
ARGENTINA.....	990	997	814	1,222	1,225	1,188
BRAZIL.....	75	139	82	105	245	132
PERU.....	12	39	9	17	54	17
BERMUDA.....	36	8	1	83	7	1
EC-TWELVE.....	407,934	303,405	232,058	663,032	650,541	558,848
FRANCE.....	104,377	93,636	69,984	294,094	326,645	277,278
ITALY.....	221,326	151,019	114,336	229,517	200,191	180,325
GERMANY, FED. REP.	54,338	35,594	26,584	95,625	82,860	61,674
PORTUGAL.....	16,911	14,014	13,668	25,741	22,797	23,025
SPAIN.....	5,681	5,283	4,999	8,788	10,540	11,530
GREECE.....	2,214	2,058	1,819	2,311	2,237	2,102
UNITED KINGDOM....	690	465	300	2,360	1,865	1,965
NETHERLANDS.....	1,221	753	230	2,301	1,729	729
BELGIUM LUXEMBOURG	1,042	502	80	2,062	1,576	203
DENMARK.....	75	68	4	63	87	12
IRELAND.....	57	12	4	170	14	4
OTHER WEST EUROPE..	574	398	183	1,341	958	664
SWITZERLAND.....	120	247	89	349	603	399
AUSTRIA.....	390	118	76	920	279	235
SWEDEN.....	16	22	1	23	62	2
EAST ASIA & PACIF..	1,245	1,819	4,875	2,772	4,827	16,074
AUSTRALIA.....	829	1,305	4,544	1,940	3,728	15,196
NEW ZEALAND.....	128	96	89	317	231	358
CHINA (MAINLAND)..	111	150	107	241	351	248
KOREA, REPUBLIC OF	.	62	48	.	228	100
JAPAN.....	78	78	36	147	117	74
BURMA.....	35	106	15	42	128	16
MID. EAST & N. AFR.	1,679	1,292	1,157	2,252	1,894	1,877
ISRAEL.....	1,117	912	773	1,714	1,497	1,363
ALGERIA.....	404	231	191	323	184	169
MOROCCO.....	24	70	118	38	73	123
IRAN.....	36	32	15	29	49	73
CYPRUS.....	63	26	36	90	35	51
LEBANON.....	27	9	14	51	17	47
OTHER.....	7,927	7,125	6,847	7,734	7,171	6,900
YUGOSLAVIA.....	4,228	3,434	3,302	3,155	2,798	2,643
BULGARIA.....	1,181	1,452	1,416	1,390	1,623	1,708
ROMANIA.....	1,276	1,332	1,445	1,292	1,434	1,553
HUNGARY.....	821	790	528	1,119	1,054	760
SWAZILAND.....	10	.	24	37	.	71
SEYCHELLES.....	.	.	70	.	.	68
GERMANY, DEM. REP.	204	11	21	325	17	45
MAURITIUS.....	10	6	23	57	28	26
REP SOUTH AFRICA..	102	51	0	245	110	3
POLAND.....	19	5	.	53	9	.

^{1/} Non-sparkling wines, 14 percent alcohol or less.

SOURCE: U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS.

WINE

CHAMPAGNE: U.S. IMPORTS
(MARKETING YEAR BEGINNING IN JANUARY)
(QUANTITY IN 1,000 LITERS, VALUE IN \$1,000)

REGION/COUNTRY	QUANTITY			VALUE		
	1985	1986	1987	1985	1986	1987
WORLD TOTAL.....	59,642	55,216	52,506	256,528	283,379	310,662
CANADA.....	89	68	27	134	166	51
CBI BENEFICIARIES..	3	2	23	18	21	58
BAHAMAS.....	.	.	23	.	.	58
S. AMER. & NON-CBI	14	76	34	72	121	74
CHILE.....	3	10	31	7	20	65
ARGENTINA.....	2	17	2	5	50	6
BRAZIL.....	8	49	1	48	50	3
EC-TWELVE.....	59,314	54,643	51,621	255,595	282,465	308,596
FRANCE.....	16,268	16,454	15,719	147,616	174,012	195,746
ITALY.....	27,757	22,275	20,887	70,440	65,736	71,016
SPAIN.....	13,146	14,142	13,538	28,814	33,412	34,932
GERMANY, FED. REP.	1,231	898	705	4,057	3,066	2,502
UNITED KINGDOM....	173	204	314	777	922	2,343
BELGIUM LUXEMBOURG	205	244	153	2,343	3,261	1,008
NETHERLANDS.....	115	91	58	640	888	480
PORTUGAL.....	406	512	230	802	1,090	457
IRELAND.....	12	.	9	105	.	69
DENMARK.....	.	24	8	.	75	43
OTHER WEST EUROPE..	46	91	45	115	272	283
AUSTRIA.....	29	13	30	83	67	213
SWITZERLAND.....	10	42	14	11	125	45
SWEDEN.....	7	36	1	19	79	2
EAST ASIA & PACIF..	51	32	172	329	148	655
AUSTRALIA.....	19	26	128	69	123	380
KOREA, REPUBLIC OF	0	0	12	3	2	161
JAPAN.....	17	.	11	210	.	31
MID. EAST & N. AFR.	58	13	212	93	29	295
TURKEY.....	.	.	10	.	.	117
MOROCCO.....	1	.	176	3	.	116
ISRAEL.....	56	13	26	89	28	59
OTHER.....	61	83	373	156	147	649
UGANDA.....	.	.	296	.	.	301
CZECHOSLOVAKIA....	6	1	26	18	5	214
MAURITIUS.....	1	0	18	11	4	67
ROMANIA.....	38	4	1	66	8	1

SOURCE: U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS.

FORTIFIED WINE & VERMOUTH: U.S. IMPORTS
(MARKETING YEAR BEGINNING IN JANUARY)
(QUANTITY IN 1,000 LITERS, VALUE IN \$1,000)

REGION/COUNTRY	QUANTITY			VALUE		
	1985	1986	1987	1985	1986	1987
WORLD TOTAL.....	21,370	19,759	18,450	52,537	55,127	57,834
CANADA.....	1	32	0	3	65	1
CBI BENEFICIARIES..	9	9	.	8	20	.
S. AMER. & NON-CBI	12	5	5	48	4	17
EC-TWELVE.....	21,251	19,508	18,312	52,235	54,617	57,355
SPAIN.....	7,392	7,054	6,058	23,490	24,847	22,742
ITALY.....	10,673	9,564	9,276	17,691	16,938	18,586
PORTUGAL.....	931	1,038	1,254	6,152	7,989	11,396
FRANCE.....	1,993	1,578	1,543	3,710	3,670	3,732
UNITED KINGDOM....	97	115	115	822	476	712
BELGIUM LUXEMBOURG	2	21	11	5	231	102
GREECE.....	55	58	47	88	88	60
NETHERLANDS.....	18	46	2	87	290	13
GERMANY, FED. REP.	25	13	1	57	26	7
DENMARK.....	64	18	.	133	56	.
OTHER WEST EUROPE..	8	12	7	14	35	21
EAST ASIA & PACIF..	19	25	105	57	113	400
AUSTRALIA.....	8	20	88	32	98	361
MID. EAST & N. AFR.	5	15	.	9	133	.
ISRAEL.....	.	15	.	.	133	.
OTHER.....	66	59	14	163	132	30
USSR.....	61	42	7	150	99	17

SOURCE: U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS.

U.S. IMPORTS OF FRESH CUT FLOWERS
(1,000 blooms)

Country of Origin	:	1983	:	1984	:	1985	:	1986	:	1987
Roses	:									
Colombia.....	:	96,077		100,288		125,677		160,491		199,604
Israel.....	:	3,587		4,366		5,711		2,863		1,543
Netherlands.....	:	6,190		9,656		14,970		11,581		10,489
Guatemala.....	:	6,071		5,251		6,997		6,872		7,722
Mexico.....	:	2,624		3,403		8,236		15,196		17,538
Costa Rica.....	:	190		1,159		3,854		5,605		6,890
Ecuador.....	:	4		NA		1,381		7,221		13,126
Others.....	:	5,562		4,999		6,325		7,193		6,937
Sub-Total.....	:	120,305		129,122		173,151		217,022		263,849
Carnations (standard)	:									
Colombia.....	:	532,281		571,239		659,181		779,705		866,586
Mexico.....	:	17,998		18,009		19,926		20,632		20,109
Netherlands.....	:	6,824		9,719		11,782		7,564		6,483
Peru.....	:	6,822		6,451		679		679		907
Ecuador.....	:	1,267		2,542		4,843		7,192		9,751
Costa Rica.....	:	1,610		2,720		4,988		7,919		5,897
Others.....	:	3,285		5,044		13,977		13,523		6,979
Sub-Total.....	:	570,087		615,724		715,376		837,214		916,712
Other Cut Flowers	:									
Alstroemeria.....	:	NA		NA		33,132		57,571		66,351
Gerbera.....	:	NA		NA		19,040		18,216		30,945
Chrysanthemums.....	:	27,095		30,581		38,988		26,817		24,445
Pompon Chry. 2/.....	:	367,998		349,944		411,336		455,802		466,590
Statice 2/.....	:	35,495		62,885		30,402		48,033		54,243
Tulips.....	:	20,116		33,177		58,116		59,036		55,525
Gypsophila 2/.....	:	20,668		27,777		15,176		19,509		26,341
Iris.....	:	13,690		20,820		28,872		25,872		26,279
Lilies.....	:	27,570		26,864		32,803		32,629		32,775
Chamaedorea.....	:	245,001		265,541		344,976		359,219		456,925
Freesia.....	:	15,942		24,045		34,131		34,294		32,911
Gладиoli.....	:	1,241		1,989		3,917		3,721		3,987
Miscellaneous Fern.....	:	78,396		59,232		14,454		8,745		12,243
Orchids-Cymbidiums.....	:	1,914		3,188		2,684		2,210		3,720
Orchids-Others.....	:	5,400		7,628		11,908		14,595		14,132
Carnations, Mina. 2/....	:	176,784		65,136		102,480		170,916		220,644
Lilac.....	:	700		1,002		1,532		1,615		1,211
Other Ornamentals.....	:	41,312		72,618		105,850		99,485		121,753
Sub-Total.....	:	1,079,322		1,052,427		1,289,797		1,438,285		1,651,020
TOTAL.....	:	1,769,714		1,797,273		2,178,324		2,492,521		2,831,581

NA=Not Available 1/ Do not include imports from Canada. 2/ Revised from bunches to blooms (same as stems).

SOURCE: Inspections by Plant Protection and Quarantine Offices, USDA as reported by the Federal-State Market News Service.

March 1988

Horticultural and Tropical Products Division USDA/FAS

ORANGE JUICE, FROZEN CONC.: U.S. EXPORTS
(MARKETING YEAR BEGINNING IN DECEMBER)
(QUANTITY IN 1,000 GAL. OF 42 ERIX, VALUE IN \$1,000)

REGION/COUNTRY	QUANTITY			VALUE		
	1984	1985	1986	1984	1985	1986
WORLD TOTAL.....	11,469	9,578	12,111:	83,598	54,651	73,133
CANADA.....	5,656	3,682	5,250:	47,578	27,857	38,409
EC-TWELVE.....	1,379	2,323	3,116:	7,887	8,214	12,839
GERMANY, FED. REP.	315	875	1,146:	2,001	2,496	4,556
NETHERLANDS.....	415	715	834:	1,899	2,526	3,227
UNITED KINGDOM....	237	353	616:	1,578	1,644	2,797
FRANCE.....	192	144	158:	1,144	900	1,023
IRELAND.....	.	22	292:	.	65	935
BELGIUM LUXEMBOURG	221	143	70:	1,265	371	301
DENMARK.....	.	71	..	.	209	.
OTHER WEST EUROPE..	799	909	1,141:	5,497	4,727	6,287
SWITZERLAND.....	212	173	305:	1,626	1,130	1,861
NORWAY.....	213	294	359:	1,297	1,256	1,812
SWEDEN.....	221	242	236:	1,597	1,375	1,365
ICELAND.....	54	92	134:	292	379	680
AUSTRIA.....	94	78	82:	643	371	419
FINLAND.....	4	30	25:	42	216	150
EAST ASIA & PACIF..	1,834	1,542	1,805:	12,459	7,654	10,271
CHINA (TAIWAN)....	493	499	533:	3,292	2,480	2,903
HONG KONG.....	296	248	396:	1,837	1,326	2,167
JAPAN.....	285	215	289:	1,632	1,187	1,951
NEW ZEALAND.....	256	152	294:	1,794	628	1,395
KOREA, REPUBLIC OF	192	93	70:	1,356	384	567
SINGAPORE.....	69	80	83:	484	417	449
PHILIPPINES.....	37	91	37:	417	460	192
FR PACIFIC ISLANDS	20	25	24:	164	189	185
MALAYSIA.....	58	36	35:	376	156	162
INDONESIA.....	8	0	24:	86	4	149
THAILAND.....	111	26	16:	967	172	106
AUSTRALIA.....	.	72	..	.	162	.
T TER PACIFIC IS..	8	.	..	57	.	.
PACIFIC ISLANDS...	.	8	..	.	88	.
MID. EAST & N. AFR.	511	566	323:	2,748	3,032	2,255
ISRAEL.....	347	244	250:	1,824	1,391	1,758
SALDI ARABIA.....	156	320	65:	870	1,589	445
LAT. AMER., EX CARR.	1,063	370	361:	5,949	2,142	2,379
HONDURAS.....	317	227	252:	2,116	1,448	1,670
COSTA RICA.....	18	85	35:	108	436	197
MEXICO.....	677	13	18:	3,404	56	185
EL SALVADOR.....	.	.	19:	.	.	103
COLOMBIA.....	6	6	11:	40	49	86
GUATEMALA.....	6	.	14:	42	.	71
ECLADOR.....	26	40	11:	159	152	51
PANAMA.....	13	.	1:	81	.	14
BERMUDA & CARIBE...	226	181	110:	1,462	1,001	673
BAFAMAS.....	45	32	26:	338	183	206
NETHL. ANTILLES...	88	48	27:	536	291	148
BERMUDA.....	21	14	13:	177	97	102
TRINIDAD TCBAGC...	2	68	13:	17	354	84
DOMINICAN REPUBLIC	31	6	19:	145	21	64
BARBADOS.....	33	10	6:	204	45	27
OTHER.....	2	5	5:	18	25	20

SOURCE: U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS.

GRAPEFRUIT JUICE, FROZEN CONC.: U.S. EXPORTS
(MARKETING YEAR BEGINNING IN DECEMBER)
(QUANTITY IN 1,000 GAL. OF 40 BRIX, VALUE IN \$1,000)

REGION/COUNTRY	QUANTITY			VALUE		
	1984	1985	1986	1984	1985	1986
WORLD TOTAL.....	2,393	1,938	2,845	19,357	15,213	24,262
CANADA.....	748	394	557	6,624	3,672	5,401
EC-TWELVE.....	306	229	281	1,733	1,455	2,072
GERMANY, FED. REP.	236	102	124	1,395	696	973
NETHERLANDS.....	26	100	112	115	604	802
UNITED KINGDOM....	40	25	42	200	140	281
OTHER WEST EUROPE..	58	84	44	368	571	365
SWITZERLAND.....	29	36	19	190	244	167
SWEDEN.....	2	2	8	14	15	65
NORWAY.....	9	29	5	57	201	44
AUSTRIA.....	13	12	5	80	77	40
EAST ASIA & PACIF..	1,174	1,173	1,907	10,065	8,996	16,102
JAPAN.....	1,140	1,143	1,876	9,832	8,810	15,850
HONG KONG.....	9	13	16	65	81	130
CHINA (TAIWAN)....	9	12	10	78	77	34
MID. EAST & N. AFR.	90	51	39	411	463	209
ISRAEL.....	83	43	31	369	398	175
KUWAIT.....	5	8	1	25	62	10
LAT. AMER., EX CARR.	11	3	14	111	24	87
MEXICO.....	2	2	14	16	16	87
GUATEMALA.....	4	.	.	54	.	.
BERMUDA & CARIBE...	7	3	3	45	33	25

SOURCE: U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS.

ONIONS, DRIED/DEHY.: U.S. EXPORTS
(MARKETING YEAR BEGINNING IN JANUARY)
(QUANTITY IN METRIC TONS, VALUE IN \$1,000)

REGION/COUNTRY	QUANTITY			VALUE		
	1985	1986	1987	1985	1986	1987
WORLD TOTAL.....	15,353	14,852	18,193	30,831	28,466	32,200
CANADA.....	2,189	1,462	1,979	4,687	3,207	4,261
EC-TWELVE.....	7,454	7,386	7,415	13,673	13,091	13,301
UNITED KINGDOM....	2,895	3,095	2,770	5,813	6,023	5,065
GERMANY, FED. REP.	2,164	2,422	2,602	3,772	3,901	4,796
NETHERLANDS.....	1,008	628	760	1,569	1,045	1,322
SPAIN.....	522	506	631	952	857	1,056
DENMARK.....	136	102	147	324	218	309
BELGIUM LUXEMBOURG	234	263	177	448	471	258
IRELAND.....	180	126	107	295	208	169
ITALY.....	75	91	98	120	130	139
PORTUGAL.....	60	39	59	106	68	93
FRANCE.....	168	94	47	255	137	68
OTHER WEST EUROPE..	1,776	1,732	2,057	3,893	3,416	3,969
SWEDEN.....	575	609	630	1,342	1,368	1,310
SWITZERLAND.....	708	497	713	1,468	884	1,216
NORWAY.....	267	345	382	606	633	776
FINLAND.....	216	253	314	459	487	642
EAST ASIA & PACIF..	3,490	3,908	6,195	7,705	7,794	9,504
JAPAN.....	1,936	2,520	4,535	4,232	4,856	6,034
AUSTRALIA.....	1,137	1,141	1,290	2,559	2,471	2,783
NEW ZEALAND.....	99	83	98	254	203	223
INDONESIA.....	3	4	96	2	4	165
PHILIPPINES.....	7	14	64	20	37	151
SINGAPORE.....	32	28	44	43	53	54
MALAYSIA.....	27	12	24	59	21	41
HONG KONG.....	50	38	18	112	62	31
CHINA (TAIWAN)....	30	62	2	21	80	6
KOREA, REPUBLIC OF	168	.	.	399	.	.
MID. EAST & N. AFR.	39	41	50	54	73	87
ISRAEL.....	34	40	49	51	72	84
LAT. AMER., EX CARR.	191	135	275	441	520	625
BRAZIL.....	.	48	50	.	308	215
COLOMBIA.....	.	3	75	.	8	155
GUATEMALA.....	29	29	68	81	58	77
EL SALVADOR.....	5	11	36	12	23	73
COSTA RICA.....	39	5	11	82	15	28
VENEZUELA.....	105	15	.	235	57	.
BERMUDA & CARIBB...	123	114	99	193	220	197
DOMINICAN REPUBLIC	65	101	93	151	205	185
OTHER.....	92	75	122	185	146	256
REP SOUTH AFRICA..	70	33	71	145	67	156
KENYA.....	20	40	50	37	75	96

SOURCE: U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS.

U.S. EXPORTS

U.S. EXPORTS OF SELECTED COMMODITIES, TO SELECTED DESTINATIONS
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY					COMMODITY					
REGION/COUNTRY					REGION/COUNTRY					
(BEG. MKTG. YR.)					(BEG. MKTG. YR.)					
	JANUARY	SEASON TO DATE	LAST FULL		JANUARY	SEASON TO DATE	LAST FULL			
	1987	1988	PREVIOUS	CURRENT	1987	1988	PREVIOUS	CURRENT	SEASON	
FRESH FRUIT					EAST ASIA & PACIF.					
APPLES.....(JUL)	18,817	46,813	125,845	194,375	168,274	18,655	20,831	45,858	38,404	265,042
CANADA.....	3,376	3,663	20,990	20,780	42,072	5,026	5,640	13,475	15,450	121,299
EC-TWELVE.....	1,613	2,555	6,301	16,882	11,581	9,259	11,597	24,502	16,834	103,917
UNITED KINGDOM...	893	1,734	4,526	7,468	8,694			90		112
NETHERLANDS.....	467	326	934	7,285	1,608			66	63	457
OTHER WEST EUROPE.	2,519	6,784	11,539	24,897	13,498			3	10	107
SWEDEN.....	1,650	2,022	3,577	10,151	4,448					5
NORWAY.....	373	2,703	3,853	6,419	4,213					
FINLAND.....	400	1,927	3,424	7,349	3,575					
EAST ASIA & PACIF.	10,164	24,476	61,425	92,683	71,098					
CHINA (TAIWAN)...	5,319	11,845	35,113	47,226	37,115					
HONG KONG.....	3,040	7,310	12,532	24,856	18,274					
MID. EAST & N. AFR	60	7,658	14,197	26,373	14,456					
SAUDI ARABIA.....		5,213	11,975	17,283	11,975					
UNITED ARAB EMIRA	60	2,230	1,421	8,413	1,619					
LAT. AMER.,EX CARR	1,001	1,533	8,707	10,799	12,036					
COLOMBIA.....	702	1,181	1,968	3,898	2,931					
MEXICO.....	140	195	483	946	2,589					
PANAMA.....		67	2,450	2,338	2,465					
BRAZIL.....	130		1,755	370	1,755					
COSTA RICA.....	14	73	1,095	1,780	1,272					
BERMUDA & CARIBB..	76	140	2,671	2,416	3,499					
OTHER.....	5	4	15	45	35					
AVOCADOS.....(OCT)					CANADA.....					
CANADA.....	261	1,238	827	3,639	11,660					
EC-TWELVE.....	76	84	326	338	1,009					
FRANCE.....	13	930	53	2,389	5,422					
UNITED KINGDOM...		305	2	1,194	3,757					
OTHER WEST EUROPE.	13	208	51	602	1,084					
EAST ASIA & PACIF.		62	20	144	370					
JAPAN.....	171	161	427	764	4,811					
MID. EAST & N. AFR	171	160	424	764	4,803					
LAT. AMER.,EX CARR					5					
BERMUDA & CARIBB..		1		4	40					
OTHER.....					2					
STRAWBERRIES..(JAN)					CANADA.....					
CANADA.....	124	108	124	108	10,548					
EC-TWELVE.....	85	67	35	67	7,010					
OTHER WEST EUROPE.	24	25	24	25	632					
EAST ASIA & PACIF.	4				66					
JAPAN.....	9	8	9	8	2,761					
MID. EAST & N. AFR	2		2		2,586					
LAT. AMER.,EX CARR	1	4	1	4	51					
BERMUDA & CARIBB..		3		3						
OTHER.....					18					
CHERRIES,SW&TT(MAY)					KIWIFRUIT.....(OCT)					
CANADA.....	123	157	11,513	23,966	11,788					
EC-TWELVE.....	123	120	3,453	6,119	3,594					
UNITED KINGDOM...			1,819	2,730	1,620					
OTHER WEST EUROPE.			1,664	1,645	1,664					
EAST ASIA & PACIF.			316	723	316					
JAPAN.....		38	5,895	14,317	6,028					
HONG KONG.....		24	3,957	11,806	4,024					
MID. EAST & N. AFR			1,671	1,985	1,671					
LAT. AMER.,EX CARR			3	11	3					
BERMUDA & CARIBB..			26	57	26					
OTHER.....			1	5	1					
GRAPEFRUIT....(SEP)					CANADA.....					
CANADA.....	32,204	48,763	136,934	137,090	347,316					
EC-TWELVE.....	3,056	4,150	12,374	16,702	28,368					
FRANCE.....	17,451	24,367	47,951	59,261	101,680					
NETHERLANDS.....	10,129	9,030	25,251	25,355	59,198					
OTHER WEST EUROPE.	3,887	3,345	12,660	10,465	22,544					
EAST ASIA & PACIF.	587	228	1,682	941	2,843					
JAPAN.....	10,987	20,018	44,388	60,159	213,860					
MID. EAST & N. AFR	10,313	19,185	41,284	56,928	195,257					
LAT. AMER.,EX CARR			405	13	423					
OTHER.....	123		133	15	142					
LEMONS.....(AUG)					CANADA.....					
CANADA.....	12,957	12,082	74,154	69,489	150,926					
EC-TWELVE.....	983	462	4,531	3,686	7,066					
OTHER WEST EUROPE.	392	597	1,964	1,378	3,000					
EAST ASIA & PACIF.	70	16	248	123	303					
JAPAN.....	11,420	11,006	67,285	63,741	139,959					
LAT. AMER.,EX CARR	10,271	9,329	62,912	58,308	129,911					
OTHER.....	92		125	560	577					
LIMES.....(APR)					CHERRIES,SW&TT(JUL)					
CANADA.....	210	133	1,856	3,826	2,538					
EC-TWELVE.....	85	94	1,055	875	1,176					
FRANCE.....	23	39	673	837	801					
UNITED KINGDOM...	17	39	435	481	531					
OTHER WEST EUROPE.	7		200	133	214					
EAST ASIA & PACIF.			6	50	6					
MALAYSIA.....	101		122	2,061	556					
HONG KONG.....	66		82	856	293					
LAT. AMER.,EX CARR				743	206					
OTHER.....				4						
ORANGES.....(NOV)					CANADA.....					
CANADA.....	31,499	32,496	82,715	69,566	396,542					
EC-TWELVE.....	12,468	11,514	35,158	30,939	110,808					
OTHER WEST EUROPE.	203	135	1,336	143	17,529					
OTHER.....	154		204	7	2,481					
CANNED FRUIT					APRICOTS.....(JUN)					
APRICOTS.....(JUN)	38	21	169	351	277					
CANADA.....			32	69	50					
EC-TWELVE.....	3	4	14	12	39					
NETHERLANDS.....	3	4	13	11	21					
SPAIN.....					16					
OTHER WEST EUROPE.					19					
EAST ASIA & PACIF.	35	9	80	134	108					
HONG KONG.....	35		44	41	62					
JAPAN.....		8	16	67	27					
MID. EAST & N. AFR			26	101	55					
SAUDI ARABIA.....			17	51	35					
QATAR.....			1	25	12					
KUWAIT.....			8	12	8					
LAT. AMER.,EX CARR			4	2	4					
BERMUDA & CARIBB..			2	13	2					
CHERRIES,SW&TT(JUL)					CANADA.....					
CANADA.....	192	344	1,759	3,193	4,009					
EC-TWELVE.....	90	75	711	979	2,018					

U.S. EXPORTS OF SELECTED COMMODITIES, TO SELECTED DESTINATIONS
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

U.S. EXPORTS

COMMODITY : REGION/COUNTRY : (BEG. MKTG. YR.) :						COMMODITY : REGION/COUNTRY : (BEG. MKTG. YR.) :					
JANUARY :		SEASON TO DATE :		LAST FULL :	SEASON :	JANUARY :		SEASON TO DATE :		LAST FULL :	SEASON :
1987 :	1988 :	PREVIOUS :	CURRENT :			1987 :	1988 :	PREVIOUS :	CURRENT :		
CHERRIES,SW& (CONT)						OTHER WEST EUROPE.					
EC-TWELVE.....	17	47	68	1,112	145	SWEDEN.....	102	362	1,568	1,732	2,963
OTHER WEST EUROPE.	.	.	35	79	52	FINLAND.....	248	.	1,698	1,813	2,209
EAST ASIA & PACIF.	68	221	840	996	1,627	NORWAY.....	113	159	845	833	1,492
JAPAN.....	49	78	414	352	730	EAST ASIA & PACIF.	543	1,199	6,516	6,865	12,424
CHINA (TAIWAN)...	14	94	294	351	595	JAPAN.....	345	904	4,534	4,860	9,120
SINGAPORE.....	3	35	78	188	215	MID. EAST & N. AFR	186	310	965	1,407	1,326
MID. EAST & N. AFR	12	.	92	21	142	LAT. AMER.,EX CARR	107	673	1,353	2,077	2,061
LAT. AMER.,EX CARR	.	.	7	6	17	BERMUDA & CARIBB..	2	7	264	313	312
BERMUDA & CARIBB..	5	1	7	1	9	OTHER.....	.	.	.	1	14
PEACHES.....(JUN)						FRUIT JUICE (1,000 GALLONS)					
CANADA.....	568	1,016	11,343	11,332	15,992	(FOR STRENGTH OF JUICE, SEE FOOTNOTES)					
EC-TWELVE.....	214	351	2,092	1,468	2,427	GRPFRT, SS....(DEC)	103	45	250	170	2,009
OTHER WEST EUROPE.	21	47	245	111	331	CANADA.....	10	4	13	16	71
EAST ASIA & PACIF.	2	5	400	162	547	EC-TWELVE.....	19	6	38	15	622
JAPAN.....	254	558	7,589	8,792	11,224	FRANCE.....	19	.	38	10	403
CHINA (TAIWAN)...	120	311	5,685	5,961	8,690	GERMANY, FED. REP	.	.	.	.	155
MID. EAST & N. AFR	97	239	1,093	1,673	1,443	ITALY.....	.	6	.	6	63
LAT. AMER.,EX CARR	28	30	319	260	520	OTHER WEST EUROPE.	.	.	.	.	12
BERMUDA & CARIBB..	45	19	530	460	719	EAST ASIA & PACIF.	13	24	51	70	793
OTHER.....	5	7	137	80	191	JAPAN.....	6	2	39	15	629
	.	.	33	.	33	HONG KONG.....	3	8	4	33	81
PEARS.....(JUN)	40	99	834	671	1,351	MID. EAST & N. AFR	56	10	131	51	457
CANADA.....	10	18	21	84	81	SAUDI ARABIA....	46	4	72	14	209
EC-TWELVE.....	9	12	65	29	159	UNITED ARAB EMIRA	9	6	22	29	114
UNITED KINGDOM...	6	.	25	1	86	OMAN.....	.	.	30	1	78
NETHERLANDS.....	3	12	36	27	70	LAT. AMER.,EX CARR	.	.	.	16	.
OTHER WEST EUROPE.	6	28	379	84	415	BERMUDA & CARIBB..	4	1	17	2	57
SWEDEN.....	2	3	216	7	216	ORANGE, SS....(DEC)	493	897	833	1,336	4,405
NORWAY.....	.	25	144	77	180	CANADA.....	99	8	189	10	618
EAST ASIA & PACIF.	.	33	143	317	357	EC-TWELVE.....	206	481	245	613	1,424
JAPAN.....	.	5	35	157	146	FRANCE.....	204	481	243	597	1,332
MARSHALL ISLANDS	.	.	24	46	37	OTHER WEST EUROPE.	.	.	.	1	11
PHILIPPINES.....	.	.	12	3	36	EAST ASIA & PACIF.	49	287	70	441	634
SINGAPORE.....	.	.	28	45	36	JAPAN.....	28	32	28	121	200
MID. EAST & N. AFR	4	.	61	107	119	HONG KONG.....	7	144	7	208	157
LAT. AMER.,EX CARR	4	2	96	20	125	SINGAPORE.....	8	28	15	28	110
BERMUDA & CARIBB..	6	6	68	31	95	CHINA (TAIWAN)...	.	45	5	45	83
PINEAPPLES....(JAN)	400	1,186	400	1,186	7,234	MID. EAST & N. AFR	118	100	269	175	1,330
CANADA.....	162	382	162	382	4,662	SAUDI ARABIA....	64	13	109	28	503
EC-TWELVE.....	58	556	58	556	1,350	UNITED ARAB EMIRA	53	21	109	46	370
GERMANY, FED. REP	33	76	33	76	478	OMAN.....	.	1	31	4	203
NETHERLANDS.....	.	.	.	.	478	LAT. AMER.,EX CARR	1	2	1	4	23
UNITED KINGDOM...	.	.	.	.	154	BERMUDA & CARIBB..	16	18	51	91	332
OTHER WEST EUROPE.	122	156	122	156	532	OTHER.....	5	.	8	.	32
EAST ASIA & PACIF.	.	79	.	79	394	GRPFRT, FC....(DEC)	131	201	254	335	2,845
MID. EAST & N. AFR	.	.	.	.	25	CANADA.....	36	35	80	76	557
LAT. AMER.,EX CARR	2	9	2	9	100	EC-TWELVE.....	30	29	32	49	281
BERMUDA & CARIBB..	4	5	4	5	106	OTHER WEST EUROPE.	2	20	14	33	44
OTHER.....	51	.	51	.	64	EAST ASIA & PACIF.	44	116	108	177	1,907
MIXED FRUIT....(JUN)	1,040	1,511	12,428	16,720	18,910	JAPAN.....	43	105	101	156	1,876
CANADA.....	275	591	2,233	4,523	4,276	MID. EAST & N. AFR	7	.	7	.	39
EC-TWELVE.....	87	69	522	314	741	LAT. AMER.,EX CARR	13	1	13	1	14
OTHER WEST EUROPE.	51	77	771	594	1,105	BERMUDA & CARIBB..	.	.	1	.	3
EAST ASIA & PACIF.	319	524	6,434	9,091	9,016	ORANGE, FC....(DEC)	963	761	2,059	1,627	12,111
JAPAN.....	119	171	1,934	2,596	3,314	CANADA.....	531	480	1,042	1,001	5,250
HONG KONG.....	117	32	1,968	3,015	2,637	EC-TWELVE.....	152	91	430	191	3,116
PHILIPPINES.....	37	68	1,024	1,248	1,095	GERMANY, FED. REP	109	23	253	45	1,146
SINGAPORE.....	6	139	747	1,450	913	NETHERLANDS.....	.	20	30	24	834
MID. EAST & N. AFR	153	79	676	700	1,242	UNITED KINGDOM...	24	40	66	61	616
LAT. AMER.,EX CARR	128	111	1,176	957	1,560	OTHER WEST EUROPE.	100	26	183	146	1,141
BERMUDA & CARIBB..	26	60	599	542	890	EAST ASIA & PACIF.	104	100	234	172	1,805
OTHER.....	.	.	17	.	79	CHINA (TAIWAN)...	28	36	68	61	533
DRIED FRUIT						HONG KONG.....	24	9	45	37	396
RAISINS.....(AUG)	7,557	10,188	48,854	55,630	80,516	NEW ZEALAND.....	15	0	37	0	294
CANADA.....	185	180	1,704	2,339	3,105	JAPAN.....	23	31	36	31	289
EC-TWELVE.....	3,693	4,415	19,323	24,754	34,309	MID. EAST & N. AFR	55	35	115	68	323
UNITED KINGDOM...	1,438	2,114	7,232	10,919	14,590	LAT. AMER.,EX CARR	14	16	35	29	361
GERMANY, FED. REP	636	1,024	4,494	5,728	7,696	BERMUDA & CARIBB..	6	13	19	21	110
DENMARK.....	422	411	3,612	4,098	5,494	OTHER.....	.	.	.	.	5
NETHERLANDS.....	846	637	2,581	2,555	3,740	GRPFRT, CNF....(DEC)	127	16	198	141	1,867
OTHER WEST EUROPE.	429	511	6,789	6,357	10,131	CANADA.....	80	3	109	80	1,119
SWEDEN.....	118	323	3,234	3,007	4,831	EC-TWELVE.....	19	.	22	.	140
NORWAY.....	147	36	1,527	1,198	2,273	OTHER WEST EUROPE.	3	.	20	.	188
FINLAND.....	97	82	1,623	1,766	2,263	SWITZERLAND.....	3	.	20	.	184
EAST ASIA & PACIF.	2,854	4,392	18,030	19,169	29,254	EAST ASIA & PACIF.	17	.	38	45	355
JAPAN.....	2,021	3,309	12,472	13,084	19,249	JAPAN.....	.	.	17	39	172
KOREA, REPUBLIC O	289	447	1,781	1,510	3,120	CHINA (TAIWAN)...	8	.	8	.	116
MID. EAST & N. AFR	240	230	860	1,547	1,068	HONG KONG.....	8	.	12	6	61
LAT. AMER.,EX CARR	119	416	1,861	1,252	2,171	MID. EAST & N. AFR	.	10	.	10	.
BERMUDA & CARIBB..	36	27	286	195	478	BERMUDA & CARIBB..	8	4	10	7	65
OTHER.....	.	17	.	17	.	ORANGE, CNF....(DEC)	233	222	471	364	3,708
PRUNES.....(AUG)	3,165	5,107	30,565	33,136	54,427	CANADA.....	27	13	27	15	160
CANADA.....	240	206	1,739	1,789	3,136	EC-TWELVE.....	34	39	77	64	711
EC-TWELVE.....	1,547	2,074	15,229	15,897	27,527	GERMANY, FED. REP	34	.	55	.	384
GERMANY, FED. REP	568	838	3,725	4,794	7,506	DENMARK.....	.	8	.	8	190
ITALY.....	370	570	4,250	5,199	7,097	OTHER WEST EUROPE.	11	11	55	16	383
UNITED KINGDOM...	280	220	1,269	1,413	3,243	SWITZERLAND.....	11	.	36	.	175
NETHERLANDS.....	115	140	1,475	914	2,821	SWEDEN.....	.	11	.	11	131

U.S. EXPORTS

U.S. EXPORTS OF SELECTED COMMODITIES, TO SELECTED DESTINATIONS
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY REGION/COUNTRY (BEG. MKTG. YR.)	JANUARY		SEASON TO DATE		LAST FULL SEASON	COMMODITY REGION/COUNTRY (BEG. MKTG. YR.)	JANUARY		SEASON TO DATE		LAST FULL SEASON
	1987	1988	PREVIOUS	CURRENT			1987	1988	PREVIOUS	CURRENT	
ORANGE, CNF. (CONT)						BERMUDA & CARIBB..	61	36	439	309	758
NORWAY.....	-	-	19	5	72	OTHER.....	8	-	8	-	8
EAST ASIA & PACIF.	130	137	267	241	1,803	TOM., PST&PULP. (JUL)	328	434	2,163	2,901	3,443
MALAYSIA.....	62	21	119	50	504	CANADA.....	93	90	792	746	1,221
HONG KONG.....	35	19	38	28	441	EC-TWELVE.....	39	2	74	72	96
SINGAPORE.....	23	18	72	58	308	OTHER WEST EUROPE..	2	-	3	-	3
JAPAN.....	3	13	29	13	267	EAST ASIA & PACIF.	129	231	791	1,408	1,402
MID. EAST & N. AFR	-	8	-	3	377	JAPAN.....	62	135	361	967	604
SAUDI ARABIA.....	-	-	-	-	358	FR PACIFIC ISLAND	6	19	207	166	324
LAT. AMER., EX CARR	3	3	4	3	12	MID. EAST & N. AFR	16	38	193	189	228
BERMUDA & CARIBB..	29	11	41	16	247	LAT. AMER., EX CARR	2	3	153	179	224
OTHER.....	-	-	-	-	15	BERMUDA & CARIBB..	46	69	156	306	267
						OTHER.....	1	-	1	-	1
FRESH VEGETABLES						TOMATO, WHOLE. (JUL)	306	142	3,227	1,900	4,809
ASPARAGUS..... (OCT)	205	278	218	316	9,320	CANADA.....	51	106	1,334	1,233	2,045
CANADA.....	17	14	27	25	3,865	EC-TWELVE.....	34	-	103	26	201
EC-TWELVE.....	60	52	61	57	1,017	EAST ASIA & PACIF.	190	12	1,512	357	2,063
UNITED KINGDOM...	25	21	26	24	503	CHINA (TAIWAN)...	171	-	1,237	-	1,532
ITALY.....	35	31	35	31	493	JAPAN.....	-	3	132	247	261
OTHER WEST EUROPE..	13	15	13	23	377	MID. EAST & N. AFR	8	-	146	29	206
EAST ASIA & PACIF.	115	196	117	211	3,034	LAT. AMER., EX CARR	2	-	10	19	27
JAPAN.....	109	191	110	207	2,841	BERMUDA & CARIBB..	21	24	123	235	252
MID. EAST & N. AFR	-	-	-	-	2	OTHER.....	-	-	-	-	15
LAT. AMER., EX CARR	-	-	-	-	1,020						
MEXICO.....	-	-	-	-	1,020	OTHER PROCESSED VEGETABLES					
BERMUDA & CARIBB..	-	-	-	-	3	CORN, SWEET, FRZ (JUL)	2,928	4,135	22,417	25,302	38,569
OTHER.....	-	-	1	-	1	CANADA.....	90	153	760	1,513	2,004
LETTUCE..... (OCT)	11,934	27,653	42,040	94,487	113,115	EC-TWELVE.....	259	344	2,495	1,054	4,335
CANADA.....	11,319	26,976	37,992	91,107	95,836	UNITED KINGDOM...	240	262	2,105	777	3,459
EC-TWELVE.....	153	147	1,031	733	2,317	OTHER WEST EUROPE..	189	101	424	459	921
OTHER WEST EUROPE..	11	-	54	-	75	EAST ASIA & PACIF.	2,350	3,392	18,330	21,869	30,559
EAST ASIA & PACIF.	301	326	2,088	1,680	12,768	JAPAN.....	1,965	2,913	15,635	18,554	26,288
HONG KONG.....	293	288	1,768	1,438	11,632	AUSTRALIA.....	331	351	2,417	2,486	3,749
MID. EAST & N. AFR	66	5	251	46	612	MID. EAST & N. AFR	14	104	144	260	321
LAT. AMER., EX CARR	-	6	33	160	180	LAT. AMER., EX CARR	27	2	54	51	129
BERMUDA & CARIBB..	84	190	592	758	1,328	BERMUDA & CARIBB..	-	37	210	95	299
OTHER.....	-	3	-	3	-						
ONION..... (OCT)	6,173	14,223	29,851	50,191	76,536	FR. FRIES, FRZ. (JUL)	6,130	8,043	48,474	61,139	85,888
CANADA.....	5,542	5,994	16,067	16,691	54,140	CANADA.....	116	33	532	211	839
EC-TWELVE.....	139	64	450	477	1,000	EC-TWELVE.....	-	-	15	479	23
OTHER WEST EUROPE..	-	-	-	74	252	OTHER WEST EUROPE..	-	-	101	-	101
EAST ASIA & PACIF.	411	7,854	11,649	28,697	16,199	EAST ASIA & PACIF.	5,838	7,688	46,954	59,037	83,074
CHINA (TAIWAN)...	-	539	4,283	6,065	5,632	JAPAN.....	5,156	6,429	40,683	50,478	72,041
JAPAN.....	157	6,831	3,978	18,306	4,290	MID. EAST & N. AFR	137	175	316	765	1,006
HONG KONG.....	153	426	2,521	3,279	4,113	LAT. AMER., EX CARR	-	-	46	23	87
MID. EAST & N. AFR	-	-	141	39	150	BERMUDA & CARIBB..	38	148	495	545	745
LAT. AMER., EX CARR	80	118	1,283	3,944	3,881	OTHER.....	-	-	14	-	14
BERMUDA & CARIBB..	-	170	211	224	838	GARLIC, DRD/DEH (JAN)	316	339	316	339	3,345
OTHER.....	-	23	50	45	77	CANADA.....	55	122	55	122	1,248
POTATOES, TABL (OCT)	1,390	1,136	5,016	4,064	44,023	EC-TWELVE.....	78	138	78	108	1,014
CANADA.....	1,066	870	3,978	2,952	41,404	UNITED KINGDOM...	42	58	42	58	421
EC-TWELVE.....	-	-	54	54	54	GERMANY, FED. REP	23	50	23	50	341
OTHER WEST EUROPE..	-	-	14	19	14	OTHER WEST EUROPE..	22	24	22	24	232
EAST ASIA & PACIF.	54	22	141	214	351	EAST ASIA & PACIF.	44	6	44	6	473
MID. EAST & N. AFR	-	-	32	-	63	AUSTRALIA.....	13	-	13	-	243
LAT. AMER., EX CARR	223	146	556	488	1,422	JAPAN.....	28	5	28	5	102
BERMUDA & CARIBB..	46	98	242	388	698	OTHER PACIFIC IS.	-	-	-	-	96
OTHER.....	-	-	-	3	17	MID. EAST & N. AFR	12	16	12	16	66
POTATOES, SEED (OCT)	163	30	525	217	5,675	LAT. AMER., EX CARR	105	46	105	46	253
CANADA.....	20	-	55	-	5,144	BERMUDA & CARIBB..	-	2	-	2	35
EC-TWELVE.....	-	-	-	13	-	OTHER.....	-	16	-	16	24
EAST ASIA & PACIF.	-	18	22	54	22	ONIONS, DRD/DEH (JAN)	1,360	2,218	1,360	2,218	18,193
LAT. AMER., EX CARR	67	-	102	-	151	CANADA.....	224	233	224	233	1,979
BERMUDA & CARIBB..	76	12	346	145	358	EC-TWELVE.....	617	748	617	748	7,415
TOMATOES..... (OCT)	5,579	5,587	23,830	26,207	63,503	UNITED KINGDOM...	226	298	226	298	2,770
CANADA.....	5,530	5,544	23,392	25,366	61,069	GERMANY, FED. REP	232	195	232	195	2,602
EC-TWELVE.....	12	4	49	11	68	NETHERLANDS.....	51	87	51	87	760
OTHER WEST EUROPE..	-	-	-	12	-	OTHER WEST EUROPE..	197	203	197	203	2,057
EAST ASIA & PACIF.	-	-	233	635	2,041	SWITZERLAND.....	65	116	65	116	713
LAT. AMER., EX CARR	13	18	21	59	70	SWEDEN.....	44	40	44	40	630
BERMUDA & CARIBB..	13	15	134	132	252	NORWAY.....	60	16	60	16	382
OTHER.....	-	6	-	13	4	FINLAND.....	29	31	29	31	314
CANNED VEGETABLES						EAST ASIA & PACIF.	290	972	290	972	6,195
CORN..... (AUG)	4,829	7,560	39,961	50,630	82,982	JAPAN.....	221	889	221	889	4,535
CANADA.....	125	21	419	203	932	AUSTRALIA.....	57	68	57	68	1,290
EC-TWELVE.....	1,389	2,369	15,337	15,672	29,052	MID. EAST & N. AFR	-	9	-	9	50
GERMANY, FED. REP	889	1,148	7,138	7,604	13,645	LAT. AMER., EX CARR	24	6	24	6	275
UNITED KINGDOM...	260	239	4,117	3,997	8,209	BERMUDA & CARIBB..	8	36	8	36	99
FRANCE.....	168	779	3,075	2,334	4,287	OTHER.....	-	11	-	11	122
OTHER WEST EUROPE..	358	295	3,946	3,666	8,425	POTATO, FLAKES. (OCT)	1,335	1,724	6,556	6,916	19,874
SWITZERLAND.....	137	163	2,600	2,218	4,829	CANADA.....	47	68	298	171	723
SWEDEN.....	138	71	916	914	2,500	EC-TWELVE.....	164	471	916	1,157	2,545
NORWAY.....	48	49	298	377	906	FRANCE.....	128	-	508	-	1,001
EAST ASIA & PACIF.	2,774	4,699	18,860	29,468	41,898	NETHERLANDS.....	36	72	219	257	619
JAPAN.....	2,270	3,611	14,179	21,812	31,798	UNITED KINGDOM...	18	71	73	740	528
MID. EAST & N. AFR	43	6	220	300	493	OTHER WEST EUROPE..	18	71	142	194	383
LAT. AMER., EX CARR	71	134	732	1,013	1,416	EAST ASIA & PACIF.	977	1,078	4,980	4,929	15,587
						JAPAN.....	910	1,029	4,459	4,270	13,882
						MID. EAST & N. AFR	-	-	11	14	94
						LAT. AMER., EX CARR	127	36	195	340	505

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U.S. EXPORTS

COMMODITY REGION/COUNTRY (BEG. MKTG. YR.)	JANUARY		SEASON TO DATE		LAST FULL		COMMODITY REGION/COUNTRY (BEG. MKTG. YR.)	JANUARY		SEASON TO DATE		LAST FULL	
	1987	1988	PREVIOUS	CURRENT	SEASON	SEASON		1987	1988	PREVIOUS	CURRENT	SEASON	SEASON
POTATO, FLAKE (CONT)							EC-TWELVE.....	.	20	74	176	244	
BERMUDA & CARIBB..	2	.	14	2	19		UNITED KINGDOM...	.	16	22	59	81	
OTHER.....	.	.	.	109	18		BELGIUM LUXEMBOUR	.	.	26	18	62	
POTATO, DRD/DEH(OCT)	336	558	1,641	1,600	5,283		GERMANY, FED. REP	.	1	19	10	47	
CANADA.....	267	360	1,189	1,062	4,253		NETHERLANDS.....	.	1	.	86	40	
EC-TWELVE.....	17	16	163	16	187		OTHER WEST EUROPE.	1	15	29	34	37	
OTHER WEST EUROPE.	19	.	37	31	57		EAST ASIA & PACIF.	6	27	6	45	32	
EAST ASIA & PACIF.	18	176	130	353	562		MID. EAST & N. AFR	.	.	.	1	.	
JAPAN.....	18	162	95	252	310		LAT. AMER., EX CARR	.	.	5	13	22	
SINGAPORE.....	.	.	.	29	89		BERMUDA & CARIBB..	.	1	1	1	1	
MID. EAST & N. AFR	15	.	96	62	111		WALNUTS, SHLD..(AUG)	568	713	6,576	5,220	8,876	
LAT. AMER., EX CARR	.	5	7	63	65		CANADA.....	29	56	579	674	851	
BERMUDA & CARIBB..	.	.	18	5	42		EC-TWELVE.....	119	381	3,543	2,478	4,099	
OTHER.....	.	.	.	7	1		SPAIN.....	55	135	1,652	497	1,730	
TREE NUTS							GERMANY, FED. REP	62	81	850	1,023	1,089	
ALMONDS, UNSHLD(JUL)	213	447	1,916	3,835	3,084		ITALY.....	.	2	670	122	850	
CANADA.....	29	33	358	341	490		OTHER WEST EUROPE.	48	9	214	346	281	
EC-TWELVE.....	1	54	9	871	45		EAST ASIA & PACIF.	341	146	1,782	1,091	3,082	
OTHER WEST EUROPE.	.	.	.	41	.		JAPAN.....	175	28	1,018	291	1,770	
EAST ASIA & PACIF.	.	60	99	329	229		AUSTRALIA.....	110	50	473	429	875	
MID. EAST & N. AFR	14	126	119	749	205		CHINA (TAIWAN)...	21	68	214	286	327	
LAT. AMER., EX CARR	.	8	233	286	348		MID. EAST & N. AFR	31	104	268	485	352	
MEXICO.....	.	.	219	152	330		LAT. AMER., EX CARR	.	11	140	135	145	
BERMUDA & CARIBB..	.	1	6	27	7		BERMUDA & CARIBB..	.	4	40	11	55	
OTHER.....	170	165	1,092	1,192	1,760		OTHER.....	.	.	10	0	11	
INDIA.....	170	165	1,092	1,192	1,760		PISTACHIO, SHLD(SEP)	20	134	160	375	431	
PECANS, UNSHLD.(OCT)	0	44	220	380	662		CANADA.....	.	.	15	11	18	
CANADA.....	.	.	137	125	140		EC-TWELVE.....	14	28	23	30	82	
EC-TWELVE.....	.	40	49	143	347		FRANCE.....	14	11	21	11	77	
GERMANY, FED. REP	.	.	.	20	176		OTHER WEST EUROPE.	.	.	0	.	3	
NETHERLANDS.....	.	.	.	57	54		EAST ASIA & PACIF.	2	22	46	105	70	
UNITED KINGDOM...	.	.	19	42	54		JAPAN.....	.	3	4	37	22	
ITALY.....	.	.	29	21	48		HONG KONG.....	.	.	20	15	20	
OTHER WEST EUROPE.	.	.	23	43	80		AUSTRALIA.....	2	.	15	.	17	
SWITZERLAND.....	.	.	17	41	62		SINGAPORE.....	.	.	7	.	8	
SWEDEN.....	.	.	6	.	14		MID. EAST & N. AFR	.	85	.	168	.	
EAST ASIA & PACIF.	0	.	3	35	63		LAT. AMER., EX CARR	4	0	75	59	232	
MID. EAST & N. AFR	.	.	1	15	1		MEXICO.....	4	0	73	56	223	
LAT. AMER., EX CARR	.	4	7	18	30		BERMUDA & CARIBB..	.	.	.	.	0	
BERMUDA & CARIBB..	.	.	.	2	1		OTHER.....	.	.	.	1	26	
OTHER.....	.	.	.	.	1		ALMONDS, PREP..(JUL)	1,843	2,622	19,707	21,210	26,256	
WALNUTS, UNSHLD(AUG)	1,447	910	41,613	48,653	45,420		CANADA.....	92	32	937	774	1,349	
CANADA.....	138	77	1,566	1,572	2,137		EC-TWELVE.....	868	1,710	10,302	13,630	12,968	
EC-TWELVE.....	849	202	32,848	41,268	33,450		GERMANY, FED. REP	182	699	4,103	6,756	4,821	
GERMANY, FED. REP	120	.	11,359	10,166	11,618		UNITED KINGDOM...	319	331	2,619	1,599	3,394	
SPAIN.....	365	118	8,761	13,842	8,909		FRANCE.....	274	414	2,508	2,694	3,292	
NETHERLANDS.....	179	37	6,260	9,317	6,267		OTHER WEST EUROPE.	108	153	2,258	1,620	2,527	
ITALY.....	149	38	4,441	5,362	4,441		EAST ASIA & PACIF.	657	568	5,552	3,926	8,610	
OTHER WEST EUROPE.	9	31	1,560	1,104	1,573		JAPAN.....	561	440	4,864	2,951	7,460	
EAST ASIA & PACIF.	73	183	931	2,324	1,680		MID. EAST & N. AFR	106	122	581	1,063	705	
MID. EAST & N. AFR	107	15	267	182	402		LAT. AMER., EX CARR	8	25	42	126	45	
LAT. AMER., EX CARR	272	402	4,369	2,160	6,106		BERMUDA & CARIBB..	0	.	10	17	11	
MEXICO.....	272	355	2,580	1,851	4,295		OTHER.....	2	12	26	56	41	
BRAZIL.....	.	.	1,359	43	1,369		HOPS						
BERMUDA & CARIBB..	.	.	53	43	53		HOPS.....(SEP)	64	220	504	1,542	1,806	
OTHER.....	.	.	19	.	19		CANADA.....	28	76	94	99	268	
PISTACH, UNSHLD(SEP)	110	168	389	957	2,002		EC-TWELVE.....	.	.	.	78	11	
CANADA.....	7	2	13	3	25		EAST ASIA & PACIF.	12	40	231	114	354	
EC-TWELVE.....	5	31	67	242	466		JAPAN.....	12	40	231	94	307	
UNITED KINGDOM...	.	11	.	205	282		LAT. AMER., EX CARR	20	88	143	1,216	1,085	
GERMANY, FED. REP	5	20	35	21	86		BRAZIL.....	18	67	139	1,153	550	
OTHER WEST EUROPE.	16	.	35	22	66		COLOMBIA.....	.	.	.	.	215	
EAST ASIA & PACIF.	82	135	229	643	1,302		ARGENTINA.....	.	.	.	.	140	
CHINA (MAINLAND).	54	74	95	258	668		MEXICO.....	.	.	.	.	136	
HONG KONG.....	13	.	97	141	516		BERMUDA & CARIBB..	2	15	25	32	39	
MID. EAST & N. AFR	.	.	15	19	15		OTHER.....	2	2	11	4	49	
LAT. AMER., EX CARR	.	.	7	1	18		HOPS EXTRACT..(SEP)	82	158	822	1,233	2,200	
BERMUDA & CARIBB..	.	.	.	1	37		CANADA.....	16	22	28	35	63	
OTHER.....	.	.	24	25	72		EC-TWELVE.....	19	52	90	164	254	
ALMONDS, SHLD..(JUL)	3,122	12,330	45,374	85,373	62,054		NETHERLANDS.....	.	7	27	52	113	
CANADA.....	224	153	3,595	1,952	4,646		GERMANY, FED. REP	19	4	60	31	82	
EC-TWELVE.....	1,270	6,094	21,599	53,835	28,089		UNITED KINGDOM...	.	6	.	27	30	
GERMANY, FED. REP	426	3,136	10,655	30,025	13,648		IRELAND.....	.	35	.	55	27	
FRANCE.....	281	686	4,002	6,976	5,147		OTHER WEST EUROPE.	.	1	15	1	15	
UNITED KINGDOM...	299	896	2,804	4,983	4,151		EAST ASIA & PACIF.	7	6	19	39	130	
OTHER WEST EUROPE.	647	623	5,930	7,454	7,072		LAT. AMER., EX CARR	36	66	644	901	1,550	
SWEDEN.....	115	246	2,215	2,938	3,039		MEXICO.....	32	.	533	519	698	
SWITZERLAND.....	487	309	1,868	1,674	2,018		BRAZIL.....	.	34	88	110	317	
NORWAY.....	2	35	1,154	2,271	1,174		BERMUDA & CARIBB..	2	1	7	13	27	
EAST ASIA & PACIF.	855	2,001	12,237	10,366	15,712		OTHER.....	2	10	20	80	161	
JAPAN.....	603	1,547	9,863	7,721	12,394		WINE (1000 GALLONS)						
MID. EAST & N. AFR	108	544	1,164	3,437	1,848		GRAPE WINES...(JAN)	463	962	463	962	11,080	
LAT. AMER., EX CARR	17	127	449	821	558		CANADA.....	142	299	142	299	3,275	
BERMUDA & CARIBB..	.	8	29	36	35		EC-TWELVE.....	164	230	164	230	2,995	
OTHER.....	2	2,779	371	7,472	4,094		UNITED KINGDOM...	103	109	103	109	1,857	
PECANS, SHLD...(OCT)	87	112	316	434	964		BELGIUM LUXEMBOUR	12	54	12	54	355	
CANADA.....	81	50	202	165	626		OTHER WEST EUROPE.	30	90	30	90	674	
							EAST ASIA & PACIF.	69	239	69	239	2,955	

U.S. EXPORTS/IMPORTS

U.S. EXPORTS OF SELECTED COMMODITIES, TO SELECTED DESTINATIONS
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY : REGION/COUNTRY : (BEG. MKTG. YR.) :					COMMODITY : REGION/COUNTRY : (BEG. MKTG. YR.) :						
JANUARY		SEASON TO DATE		LAST FULL	JANUARY		SEASON TO DATE		LAST FULL		
1987	1988	PREVIOUS	CURRENT	SEASON	1987	1988	PREVIOUS	CURRENT	SEASON		
GRAPE WINES. (CONT)											
JAPAN.....	42	201	42	201	1,879	PEPPERMINT OIL (NOV)	185	127	460	422	1,194
CHINA (TAIWAN)...	3	7	3	7	539	CANADA.....	4	4	7	12	46
MID. EAST & N. AFR	.	1	.	1	11	EC-TWELVE.....	75	56	173	184	522
LAT. AMER./EX CARR	12	9	12	9	294	UNITED KINGDOM...	31	12	64	69	223
BERMUDA & CARIBB..	45	94	45	94	841	GERMANY, FED. REP	17	13	39	34	112
OTHER.....	.	1	.	1	37	FRANCE.....	7	11	21	38	62
ESSENTIAL OILS											
LEMON OIL.....(NOV)	34	32	97	82	473	OTHER WEST EUROPE.	1	1	30	10	34
CANADA.....	13	1	14	2	67	EAST ASIA & PACIF.	95	49	206	175	400
EC-TWELVE.....	4	15	45	32	232	JAPAN.....	92	45	173	118	241
UNITED KINGDOM...	2	0	42	11	118	KOREA, REPUBLIC O	2	3	13	18	84
FRANCE.....	.	0	.	2	81	MID. EAST & N. AFR	1	3	3	3	10
OTHER WEST EUROPE.	0	1	1	10	13	LAT. AMER./EX CARR	7	10	33	31	146
EAST ASIA & PACIF.	11	12	30	34	127	MEXICO.....	3	6	17	21	59
JAPAN.....	10	9	26	30	98	VENEZUELA.....	1	.	7	1	28
HONG KONG.....	.	0	1	0	18	BRAZIL.....	.	.	3	0	21
MID. EAST & N. AFR	.	3	.	3	.	BERMUDA & CARIBB..	0	0	2	0	3
LAT. AMER./EX CARR	6	0	7	2	32	OTHER.....	2	3	7	6	33
BERMUDA & CARIBB..	.	.	.	.	0	SPEARMINT OIL. (NOV)					
OTHER.....	.	.	.	1	1	CANADA.....	49	36	99	123	348
ORANGE OIL.....(NOV)	118	118	294	445	1,379	EC-TWELVE.....	2	1	5	3	19
CANADA.....	0	0	4	30	50	UNITED KINGDOM...	33	22	58	67	180
EC-TWELVE.....	31	23	65	73	420	FRANCE.....	12	8	19	30	62
GERMANY, FED. REP	11	18	20	46	184	ITALY.....	11	1	19	14	47
NETHERLANDS.....	1	1	9	10	90	OTHER WEST EUROPE.	6	9	7	9	20
UNITED KINGDOM...	6	.	11	2	49	EAST ASIA & PACIF.	1	.	1	0	2
FRANCE.....	14	.	20	3	46	JAPAN.....	9	6	21	30	69
OTHER WEST EUROPE.	51	1	82	2	91	HONG KONG.....	7	2	13	21	39
EAST ASIA & PACIF.	14	64	72	202	493	KOREA, REPUBLIC O	.	2	4	5	15
JAPAN.....	8	55	37	132	313	MID. EAST & N. AFR	1	1	2	2	8
HONG KONG.....	5	6	26	14	105	LAT. AMER./EX CARR	0	.	1	0	3
MID. EAST & N. AFR	0	.	0	0	1	MEXICO.....	2	6	10	21	53
LAT. AMER./EX CARR	21	25	60	111	291	BRAZIL.....	1	4	8	12	40
MEXICO.....	21	25	35	93	263	OTHER.....	.	1	2	7	5
BERMUDA & CARIBB..	.	.	.	1	2						
OTHER.....	.	5	12	26	31						

SS: SINGLE STRENGTH FC: FROZEN CONCENTRATE -- ORANGE IN 42 DEGREE BRIX, GRAPEFRUIT IN 40 DEGREE BRIX
CNF: CONCENTRATED, NOT FROZEN -- GRAPEFRUIT AND ORANGE IN SINGLE STRENGTH EQUIVALENT
SW: SWEET TT: TART PST: PASTE DRD/DEH: DRIED/DEHYDRATED FLK: FLAKES GRN: GRANULES

U.S. IMPORTS OF SELECTED COMMODITIES, FROM SELECTED COUNTRIES
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY/COUNTRY	JANUARY		SEASON TO DATE		LAST FULL		COMMODITY/COUNTRY	JANUARY		SEASON TO DATE		LAST FULL		
(BEG. MKTG. YR.)	1987	1988	PREVIOUS	CURRENT	SEASON		(BEG. MKTG. YR.)	1987	1988	PREVIOUS	CURRENT	SEASON		
FRESH FRUIT & MELONS														
APPLES.....(JUL)	3,485	4,144	43,439	38,267	139,253		HONDURAS.....	1,740	3,682	1,740	3,682	31,023		
CHILE.....	.	.	610	316	43,315		DOMINICAN REPUB	373	542	378	542	11,227		
CANADA.....	2,672	4,144	20,889	26,467	38,929		KIWI FRUIT... (OCT)	.	.	57	157	17,530		
NEW ZEALAND.....	.	.	6,830	5,583	35,599		NEW ZEALAND.....	.	.	57	124	17,128		
REP SOUTH AFRIC	.	.	7,280	.	7,280		CANNED FRUIT							
FRANCE.....	812	.	7,067	31	7,239		APRICOTS.... (JUN)	297	313	3,646	2,765	4,803		
BANANAS..... (JAN)	248,432	254,910	248,432	254,910	2,940,544		SPAIN.....	253	33	2,519	815	3,285		
ECUADOR.....	69,453	67,979	59,453	67,979	719,975		GREECE.....	19	11	551	79	616		
HONDURAS.....	36,820	51,962	36,820	51,962	586,272		MANDARINS... (JAN)	3,860	3,312	3,860	3,312	49,621		
COSTA RICA.....	51,742	48,537	51,742	48,537	551,167		SPAIN.....	2,734	1,422	2,734	1,422	27,523		
COLOMBIA.....	41,517	42,298	41,517	42,298	492,308		KOREA, REPUBLIC	288	893	288	893	9,129		
RASPBERRIES. (JAN)	54	80	54	80	11,862		CHINA (MAINLAND)	89	174	89	174	5,745		
CANADA.....	.	.	.	.	11,330		JAPAN.....	706	823	706	823	5,634	
STRAWBERRIES (JAN)	940	1,235	940	1,235	15,045		OLIVES, TOTAL (NOV)	4,797	6,019	20,921	19,074	78,674		
MEXICO.....	803	1,120	803	1,120	13,508		SPAIN.....	3,906	5,011	18,530	16,949	69,419		
GRAPEFRUIT.. (SEP)	381	1,228	1,009	2,978	1,818		-BRN,N GR/PP (NOV)	410	479	886	941	5,153		
BAHAMAS.....	881	1,214	881	2,930	1,470		SPAIN.....	.	192	4	368	2,934		
LEMONS..... (AUG)	18	27	5,027	2,567	9,749		GREECE.....	390	288	823	532	2,025		
BAHAMAS.....	.	.	3,810	382	4,605		-BRN,GR,N RP (NOV)	322	1,016	1,368	2,074	8,253		
SPAIN.....	16	20	180	773	3,466		SPAIN.....	137	606	878	1,253	4,520		
CHILE.....	.	.	1,035	1,404	1,535		MEXICO.....	11	248	80	422	2,399		
LIMES..... (APR)	2,529	2,721	22,693	27,618	27,498		GREECE.....	99	111	278	275	911		
MEXICO.....	2,416	2,542	19,891	26,115	24,201		-BRN,RP,N GR (NOV)	45	21	139	109	769		
TANG./MANDAR (NOV)	1,784	1,960	12,390	13,588	14,256		GREECE.....	35	21	96	93	515		
MEXICO.....	657	1,921	6,662	12,130	8,191		SPAIN.....	.	.	17	5	175		
SPAIN.....	1,124	37	4,247	37	4,562		-BRN,RP/GRN. (NOV)	231	692	728	1,569	3,615		
ORANGES..... (NOV)	3,628	1,822	7,057	9,728	20,148		SPAIN.....	209	615	648	1,414	3,176		
MEXICO.....	2,135	1,250	4,557	2,490	10,403		-PITTED/STUF (NOV)	3,539	3,615	17,248	13,983	59,075		
ISRAEL.....	.	48	2	48	3,758		SPAIN.....	3,481	3,553	16,854	13,727	58,023		
DOMINICAN REPUB	21	54	188	166	2,195		-PRP/PRS NEC (NOV)	249	196	551	399	1,809		
SPAIN.....	1,312	267	2,036	6,811	2,038		GREECE.....	189	140	325	185	959		
GRAPES..... (JUN)	18,626	35,027	52,174	79,194	238,540		SPAIN.....	29	45	130	181	591		
CHILE.....	18,626	35,013	25,239	43,887	210,579		PEACHES, ALL (JUN)	1,619	2,930	10,258	13,789	17,306		
MANGOES..... (JAN)	235	.	235	.	51,996		GREECE.....	1,380	2,504	5,281	7,295	8,147		
MEXICO.....	.	.	.	.	42,614		CHILE.....	36	34	1,633	1,507	4,386	
HAITI.....	144	.	144	.	8,780		REP SOUTH AFRIC	.	.	1,754	.	1,754		
CANTALOUPE. (MAY)	13,828	15,860	72,777	78,279	132,952		PEARS..... (JUN)	17	37	1,872	451	2,478		
MEXICO.....	7,744	9,616	58,259	62,415	103,743		SPAIN.....	4	.	651	190	772		
MELONS-OTHER (MAY)	13,173	11,757	34,672	37,692	71,261		REP SOUTH AFRIC	.	.	497	.	497		
MEXICO.....	6,738	6,536	20,689	24,378	33,425		AUSTRALIA.....	.	.	210	45	434		
GUATEMALA.....	371	301	3,928	4,069	9,774		PINEAPPLES.. (JAN)	13,690	20,257	13,690	20,257	239,858		
WATERMELONS. (APR)	3,603	7,002	67,860	105,378	105,411		THAILAND.....	5,480	10,141	5,480	10,141	103,118		
MEXICO.....	2,657	6,678	51,936	103,901	95,872		PHILIPPINES....	5,979	6,824	5,979	6,824	100,913		
PEARS..... (JUL)	303	207	4,714	4,965	31,707		MIX,N TROPIC (JUN)	694	940	9,231	9,050	15,127		
CHILE.....	159	109	159	109	14,797		MEXICO.....	448	645	5,730	7,621	9,631		
ARGENTINA.....	.	.	95	107	6,336		AUSTRALIA.....	95	5	923	76	1,827		
AUSTRALIA.....	.	.	544	.	5,613									
JAPAN.....	.	.	3,269	3,906	3,269									
PINEAPPLES.. (JAN)	4,704	7,157	4,704	7,157	80,947									
COSTA RICA.....	2,186	2,879	2,186	2,879	34,922									

U.S. IMPORTS

U.S. IMPORTS OF SELECTED COMMODITIES, FROM SELECTED COUNTRIES
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY/COUNTRY (BEG. MKTG. YR.)	JANUARY 1987	JANUARY 1988	SEASON TO DATE PREVIOUS	SEASON TO DATE CURRENT	LAST FULL SEASON	COMMODITY/COUNTRY (BEG. MKTG. YR.)	JANUARY 1987	JANUARY 1988	SEASON TO DATE PREVIOUS	SEASON TO DATE CURRENT	LAST FULL SEASON
DRIED FRUIT						MEXICO.....	496	570	1,539	1,142	11,407
APRICOTS... (JUL)	737	458	4,543	2,617	8,360	CANNED VEGETABLES					
TURKEY.....	704	456	3,958	2,337	7,092	PIMIENTOS... (AUG)	985	1,435	5,728	4,894	9,462
DATES, W/PITS (SEP)	285	24	761	368	975	SPAIN.....	935	1,430	5,679	4,851	9,378
IRAN.....	268	.	669	251	731	TOMATO PASTE (JUL)	1,797	2,781	24,752	21,009	50,665
CHINA (MAINLAND)	13	20	55	53	150	PORTUGAL.....	799	130	9,023	3,462	11,955
DATES, PITTED (SEP)	401	669	451	1,547	2,026	MEXICO.....	.	362	843	4,497	11,336
IRAN.....	277	25	277	465	719	ISRAEL.....	153	657	5,403	3,115	6,846
TUNISIA.....	.	.	.	.	531	TURKEY.....	146	100	2,689	1,151	5,478
PAKISTAN.....	.	234	1	453	441	TOMATO SAUCE (JUL)	622	645	6,030	4,417	9,438
DRIED FIGS... (SEP)	26	53	2,636	2,535	2,649	ISRAEL.....	283	273	2,779	1,632	4,175
GREECE.....	2	.	2,193	1,921	2,214	ITALY.....	216	332	873	1,379	2,103
TURKEY.....	17	36	314	386	333	SPAIN.....	13	6	1,699	449	1,975
RAISINS/SULT (AUG)	311	602	5,298	6,192	5,584	TOMATOES... (JUL)	6,159	8,054	45,969	51,279	77,593
MEXICO.....	252	543	4,888	5,853	5,140	ITALY.....	3,940	4,042	25,371	26,809	41,822
FIG PASTE... (SEP)	296	615	749	2,549	2,418	SPAIN.....	1,562	2,355	11,124	15,093	20,295
SPAIN.....	192	373	627	1,545	1,173	ISRAEL.....	392	1,526	5,513	6,726	8,369
TURKEY.....	104	242	122	1,004	754	ARTICHOKES... (JAN)	1,099	331	1,099	331	18,918
GREECE.....	.	.	.	0	454	SPAIN.....	1,092	328	1,092	328	18,677
FRUIT JUICE 1/ (FOR UNITS OF MEASURE SEE BELOW)						ASPARAGUS... (APR)	132	172	1,747	2,655	1,819
APPLE/PEAR... (JUL)	2,629	1,642	18,209	16,230	33,330	CHINA (TAIWAN).	97	54	1,249	539	1,266
GERMANY, FED. R	1,048	319	4,766	2,261	8,108	MEXICO.....	.	7	203	1,512	208
AUSTRIA.....	408	110	2,408	1,720	5,231	MUSHROOMS... (JUL)	6,742	2,643	43,111	28,959	81,559
ARGENTINA.....	71	173	2,376	5,911	5,113	CHINA (MAINLAND)	3,429	981	15,967	11,976	29,981
BELGIUM LUXEMBO	141	14	2,194	554	3,572	CHINA (TAIWAN).	2,021	695	13,537	9,493	28,916
HUNGARY.....	240	412	531	1,371	1,841	HONG KONG.....	672	239	9,390	4,252	14,505
FCOJ..... (DEC)	27,484	29,785	83,553	61,276	395,520	FROZEN VEGETABLES					
BRAZIL.....	26,339	28,909	30,272	58,528	359,179	PEAS..... (SEP)	615	518	2,891	2,934	10,417
GRAPE, CONC. A (JAN)	1,118	3,808	1,118	3,808	20,078	CHINA (TAIWAN).	270	.	1,271	631	4,961
ARGENTINA.....	576	1,683	576	1,688	9,874	CANADA.....	217	339	1,333	2,103	4,633
BRAZIL.....	364	1,149	364	1,149	6,313	BROCCOLI... (SEP)	3,836	6,051	20,758	30,458	80,885
CANADA.....	177	906	177	906	3,037	MEXICO.....	3,162	4,858	15,550	22,859	68,946
PINEAP. N CO (JAN)	2,170	3,091	2,170	3,091	26,752	GUATEMALA.....	603	959	4,748	6,927	10,806
PHILIPPINES.....	2,136	2,635	2,136	2,635	26,048	CAULIFLOWER. (SEP)	2,618	4,925	12,749	20,290	21,307
PINEAP. CONC (JAN)	3,974	5,577	3,974	5,577	47,092	MEXICO.....	2,494	4,735	11,857	19,559	19,936
PHILIPPINES.....	2,169	2,299	2,169	2,299	20,814	OKRA 3/... (JUL)	251	64	5,411	4,377	3,663
THAILAND.....	649	1,712	649	1,712	16,699	EL SALVADOR....	164	.	2,236	2,177	3,487
FROZEN FRUIT						DOMINICAN REPUB	.	.	2,205	1,043	2,692
BLUEBERRIES. (JAN)	453	502	453	502	7,345	GUATEMALA.....	86	62	919	1,624	2,387
CANADA.....	422	502	422	502	6,841	POTATOES... (SEP)	4,711	3,617	13,394	21,748	33,145
RASPBERRIES. (JAN)	676	249	676	249	2,838	CANADA.....	4,683	3,600	13,083	21,399	32,683
YUGOSLAVIA.....	311	68	311	68	1,142	DRIED/DEHDR. VEG.					
NEW ZEALAND....	116	21	116	21	927	MUSHROOMS... (JAN)	82	123	32	123	1,024
CHILE.....	136	146	136	146	357	JAPAN.....	30	33	30	33	305
STRAWBERRIES (DEC)	1,855	1,372	4,473	2,048	35,926	KOREA, REPUBLIC	18	37	18	37	250
MEXICO.....	1,249	1,093	3,218	1,501	30,260	CHINA (TAIWAN).	10	12	10	12	138
FRESH VEGETABLES						CHILE.....	11	20	11	20	113
BEANS 2/... (OCT)	2,925	3,855	5,179	5,331	13,146	TREE NUTS					
MEXICO.....	2,726	3,678	4,420	4,929	11,162	COCONUT MEAT (JAN)	4,099	3,857	4,099	3,357	51,803
CABBAGE... (OCT)	1,392	1,336	4,439	7,093	10,511	PHILIPPINES.....	3,289	3,504	3,289	3,504	42,345
CANADA.....	1,384	1,313	4,362	7,054	9,130	BRAZIL UNSHL (AUG)	.	95	1,932	2,410	5,981
NETHERLANDS....	.	.	.	.	1,172	BRAZIL.....	.	.	1,850	2,339	5,857
CARROTS 2/... (OCT)	2,792	8,338	28,206	35,805	42,776	PISTACH UNSH (SEP)	33	58	345	563	890
CANADA.....	2,499	6,283	26,352	30,089	36,986	MEXICO.....	13	.	220	109	476
CAULIFLOWER. (OCT)	128	1,443	1,750	2,878	6,447	HONG KONG.....	.	50	.	235	207
MEXICO.....	109	1,413	819	2,229	3,450	BRAZILS, SHLD (AUG)	527	152	2,894	1,834	4,739
CANADA.....	.	.	799	531	2,453	BRAZIL.....	294	44	1,953	766	3,176
CELERY... (OCT)	711	1,037	1,738	3,149	11,350	PERU.....	126	2	630	280	952
MEXICO.....	487	847	646	1,135	4,276	CASHWE KRNLS (AUG)	2,486	3,638	25,536	22,217	47,203
CANADA.....	.	.	424	973	3,800	INDIA.....	1,457	1,196	15,730	12,136	27,426
GUATEMALA.....	224	190	649	1,023	3,161	BRAZIL.....	766	1,821	7,064	7,755	13,559
CUCUMBERS... (OCT)	33,053	43,921	73,904	109,676	190,983	FILBERT, SHLD (AUG)	332	197	658	700	1,774
MEXICO.....	31,876	42,631	72,215	107,894	183,098	TURKEY.....	259	155	504	539	1,257
EGGPLANT... (OCT)	1,977	2,914	3,829	7,330	13,098	HOPS (KILOGRAMS)					
MEXICO.....	1,953	2,851	3,774	7,126	12,955	HOPS..... (SEP)	326,844	.	1,045,503	.	6,243,556
GARLIC... (OCT)	471	691	1,618	1,338	17,945	GERMANY, FED. R	127,026	.	127,026	.	3,325,308
MEXICO.....	17	6	56	165	12,012	CZECHOSLOVAKIA.	199,818	.	864,595	.	2,299,688
ARGENTINA.....	268	586	258	586	2,306	GRAPE WINE					
LETTOES... (OCT)	896	5,067	1,850	7,826	6,504	(1,000 LITERS)					
MEXICO.....	835	4,991	1,686	7,477	4,081	CHAMPAGNE... (JAN)	1,747	2,274	1,747	2,274	52,506
CANADA.....	25	.	97	144	2,265	ITALY.....	779	772	779	772	20,887
OKRA 2/... (OCT)	187	455	1,431	2,695	24,074	FRANCE.....	550	638	550	638	15,719
MEXICO.....	36	394	870	2,374	21,864	SPAIN.....	377	734	377	734	13,538
ONIONS, NEC. (OCT)	13,353	22,084	34,001	49,259	159,900	TABLE WINE... (JAN)	17,933	15,874	17,933	15,874	248,109
MEXICO.....	11,881	17,766	29,977	38,082	136,123	ITALY.....	8,593	6,217	8,593	6,217	114,336
PEPPERS... (OCT)	15,483	24,414	28,285	43,263	112,781	FRANCE.....	4,422	4,616	4,422	4,616	69,984
MEXICO.....	15,051	23,939	24,663	39,698	101,371	GERMANY, FED. R	1,633	1,323	1,633	1,323	26,584
POTATO, SEED. (OCT)	2,105	3,690	3,821	5,541	27,505	FT WINE&VERM (JAN)	1,213	1,122	1,213	1,122	18,450
CANADA.....	2,106	3,690	3,821	5,541	27,226	ITALY.....	366	684	366	684	9,276
POTATO, TABLE (OCT)	31,831	20,946	76,408	65,707	182,522	SPAIN.....	724	321	724	321	6,058
CANADA.....	31,788	20,933	76,276	65,633	181,891	CUT FLOWERS					
SQUASH... (OCT)	10,662	11,060	22,718	24,731	68,784	(1,000 UNITS)					
MEXICO.....	10,438	10,806	22,307	23,824	66,939	ROSES..... (JAN)	19,325	26,409	19,325	26,409	266,921
TOMATOES... (OCT)	30,501	36,342	103,570	85,165	441,327	COLOMBIA.....	15,738	22,054	15,738	22,054	206,990
MEXICO.....	30,365	35,914	102,619	83,963	430,982	CARNATIONS... (JAN)	43,428	.	43,428	.	345,404
ASPARAGUS... (OCT)	504	720	3,538	3,173	13,442	COLOMBIA.....	42,384	.	42,384	.	330,511

1/ UNITS OF MEASURE FOR JUICES: APPLE -- 1000 GAL 70/71 BRIX. FCOJ -- MT OF 65 BRIX PINEAPPLE CONC. -- MT OF 60 BRIX.
PINEAPPLE N CONC. -- 1,000 LITERS. 2/ MAY INCLUDE SOME FROZEN PRODUCTS 3/ ONLY CUT AND SLICED
BRN: BRINE N: NOT GR: GREEN RP: RIPE NEC: NOT ELSEWHERE CLASSIFIED CONC: CONCENTRATED FT: FORTIFIED VERM: VERMOUTH

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